The LED Growth Network

LOUISIANA'S ENTREPRENEURIAL ENGENEE 2020

425+ COMPANIES

\$3.3B Z ANNUAL SALES

15,600+ EMPLOYEES

GOVERNOR JOHN BEL EDWARDS

Small businesses are the backbone of Louisiana's economy, and my administration has worked hard to increase support for small businesses, to help them grow and thrive. Since 2016, we have enhanced, established and relaunched several important programs that benefit our small business community.

Among these initiatives is the LED Growth Network, which we launched in 2017. It consists of more than 425 growth companies from all across Louisiana.

These companies collectively represent more than 15,600 full-time equivalent employees,

and they generate over \$3.3 billion in annual sales. The LED Growth Network seeks to nurture these local, Louisiana companies by continuing to provide resources needed to accelerate growth, import new wealth into our state, and ultimately add new jobs.

We are pleased to recognize the second class of Louisiana Growth Leaders. The 10 members of the 2020 Louisiana Growth Leaders class have gone above and beyond as both business owners and community leaders. We have so much to be proud of here in Louisiana. Featured in these pages, you can read all about the strength of our small business community and the impact it is having on Louisiana's economy.

LED SECRETARY DON PIERSON

Louisiana Economic Development is responsible for strengthening the state's business environment and creating a more vibrant Louisiana economy.

At LED, our mission is to cultivate jobs and economic opportunity for the people of Louisiana through nine integrated economic development strategies including cultivating small business, innovation, and entrepreneurship. That is why we have grown our suite of small business programs and resources designed to build capacity, increase opportunity, and accelerate growth.

Some of our most innovative and impactful programming comes from the LED Growth Network, including Economic Gardening and CEO Roundtables, which generate returns of more than \$9 and \$7, respectively, for the state for every \$1 invested. Some 239 companies participating in Economic Gardening have added 2,053 new jobs, while some 277 companies participating in CEO Roundtables have added 1,313 new jobs.

This year, two new programs of the LED Growth Network have been launched – the System for Integrated Growth (SIG) and the American Academy of Entrepreneurs. LED's Small Business Services team has been building and strengthening programs such as these to accelerate business growth, and we will continue to provide effective resources for Louisiana's growth companies to thrive. Thank you for joining us to celebrate these companies' successes through our annual Spotlight Louisiana event.





WELCOME TO THE LED GROWTH NETWORK

WHAT IS THE LED GROWTH NETWORK (LGN)?

Launched in 2017, the LED Growth Network (LGN) is the expanding suite of resources designed by Louisiana Economic Development to accelerate the growth of Louisiana's second-stage companies. Secondstage companies are beyond the startup and early stages of business but

have not yet reached maturity. In nearly every community, second-stage companies will represent a small percentage of overall business establishments, but a much larger percentage of all the jobs.

Brick by brick, the LGN is growing both in terms of companies and continued access to strategic business resources including, but not limited to, strategic research, peer-to-peer learning, customized leadership retreats, recognition events, networking and educational opportunities, mentoring, and additional



technical assistance with the goal of accelerating the growth of Louisiana's economy from within.

WHAT IS A LOUISIANA GROWTH LEADER?

Louisiana Growth Leaders is a recognition program of the LED Growth Network. The honor of being a Louisiana Growth Leader signifies that the recognized company has demonstrated outstanding contributions to both its local community and the state of Louisiana. Being a Louisiana Growth Leader is about much more than just company growth. It is recognition that the company and its leadership are making important contributions that positively impact our economy.

For the 2020 award, 58 applications were submitted by LED Growth Network companies from across the state. A 14-member panel of economic development professionals evaluated these applications in late 2019 to select the awardees. Applicant companies were evaluated on the following categories for a maximum score of 100 points:

Growth (30 points) Strategy (15 points) Innovation (15 points) Leadership/Culture (25 points) Philanthropy (10 points) Intangibles (5 points)



LED Small Business Services team



2020 LOUISIANA GROWTH LEADER SELECTION PANEL

The LED Growth Network would like to thank the organizations listed below for their support of small business and their partnership in selecting the 2020 class of Louisiana Growth Leaders.

























South Louisiana Economic Council Assumption • Lafourche • St. Mary • Terrebonne

LED GROWTH NETWORK

AMERICAN ACADEMY OF ENTREPRENEURS CEO ROUNDTABLES ECONOMIC GARDENING LEADERSHIP RETREATS LOUISIANA GROWTH LEADERS OTHER RESOURCES AND INCENTIVES SPECIAL PROGRAMS FOR SMALL BUSINESSES SPOTLIGHT LOUISIANA THE SYSTEM FOR INTEGRATED GROWTH 30/60/90 AFTERCARE



Edward Lowe Foundation - 2018 Retreat

SMALL BUSINESS SERVICES WINS 2019 IEDC GOLD AWARD



In October 2019, LED's Small Business Services group earned the Gold Award for Excellence in Economic Development from the International Economic Development Council (IEDC). The IEDC Gold Award recognized Louisiana for delivering the world's best economic development programs in entrepreneurship within IEDC's largest population category (more than 500,000). "Small businesses stimulate job creation, develop crucial innovations, and promote a diverse economic base," said IEDC CEO Jeff Finkle, CEcD. "We are pleased to recognize Louisiana Economic Development for their efforts in supporting

entrepreneurship through innovative programs and focused initiatives that nurture and provide critical assistance to small businesses." The programming provided through the LED Growth Network was an essential part of LED's award-winning submission.



2020 LOUISIANA GROWTH LEADERS

BALLARD BRANDS COVINGTON, LOUISIANA | WWW.BALLARDBRANDS.COM

Founded in 2001, Ballard Brands is a food and beverage company that aims to share Louisiana's passion for eating, drinking, and living with the world. The Ballard Brands business portfolio has experienced about a 10 percent increase in company revenue for the past three years and has expanded to include PJ's Coffee, New Orleans Roast, WOW Franchising Corporation, Outstanding Management Group, and Ideation Hospitality.

The company plans to further expand its offerings through the use of technology by developing a mobile app for advances in



ordering, mobile pay, and loyalty integration. The company is constantly working on new lines of consumer-packaged goods and products to target variou



consumer-packaged goods and products to target various demographics. For example, Cold Brew Nitro and Velvet Ice Lattes, the newest products in the ready-to-drink product line, are poised for accelerated growth in 2020 and beyond.

The company's latest venture is WOW American Eats, a modern take on classic American dishes and flavors from around the country with a focus on wings, tenders, wraps, burgers, and salads.

Though menu offerings have evolved over time, the signature sauces have continuously won awards for best wings in New Orleans -- eight years in a row. WOW operates more than 50 corporate and franchise locations in 25 states across the country.

Ballard Brands is honored to be recognized as a Louisiana Growth Leader. Our foundation for growth is directly tied to our family of franchisees and the continued support of the patrons in the communities we serve. We employ over 400 diverse and talented team members across our growing portfolio of brands, culinary concepts and hospitality services with a primary goal of creating exceptional experiences with every guest interaction.

Peter Boylan, President

LOUISIANA GROWTH LEADER FACTS

- Invests over \$250,000 annually into local and regional sponsorships as well as cause-related initiatives
- PJ's Coffee franchise has 108 open locations and aims to have 140 locations opened by the end of 2020
- Chef Paul Prudhomme crafted the signature spice blend for WOW American Eats
- James Beard award winner and Iron Chef Jose Garces curated the menu for WOW American Eats
- E-commerce divisions for PJ's Coffee and New Orleans Roast have both experienced double- to triple-digit percentage growth year over year
- Fosters relationships and donates to Mary Bird Perkins Cancer Center, Children's Hospital, the American Heart Association, Heart Gift, and Fore!Kids Foundation.

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ENGINEERING & INSPECTION SERVICES, LLC METAIRIE, LOUISIANA | WWW.EISLLC.NET

Founded in 2000, Engineering & Inspection Services (EIS) is an engineering, design, inspection,

and specialty services firm serving the U.S. refining and petrochemical industries. EIS's niche markets include plant engineering and small to mid-sized capital and maintenance projects. The company's experienced plant engineers and designers, coupled with the application of established and emerging



technologies, provide clients with premium technical services.



During 2015 and 2016, as the oil and gas industry went into a downturn, EIS made a commitment to limit layoffs. This paid off, as in late 2016 EIS was awarded business with an expanding client due in part to the depth of experienced resources the company had available. More recently, EIS has concentrated on developing and leveraging technologies that are applicable to the refining and petrochemical industries.

EIS participates in several philanthropic events that benefit organizations such as the United Way, Children's Hospital, and the House of Blues Music Forward Foundation. The company also supports causes important to employees including local community sports teams,

art and theater education summer programs, and local autism awareness efforts.

EIS consistently finds innovative ways to resolve new problems in an otherwise mature industry. The application of emerging technologies such as 3D modeling and virtual reality, grounded in solid knowledge of plant operations, illustrates to clients the benefits of partnering with EIS. Engineering & Inspection Services has offices in Metairie and Gonzales, Louisiana, and a new office that opened in the spring of 2020 in Beaumont, Texas.

> Louisiana provides a great environment for securing the necessary talent to grow our company. We typically recruit from within the state, and both engineering programs at LSU and UNO provide the talent pool necessary for our success. In addition, LED has been instrumental in helping us focus our marketing resources, allowing us to achieve maximum penetration within the niche segments in our industry.

Joseph Brinz, P.E., Co-Founder & CEO

LOUISIANA GROWTH LEADER FACTS

- Named a Best Place to Work in 2019 by New Orleans City Business Magazine
- UNO 25 Award recipient in 2018
- Developed "road map" for Data Digitization plan to allow plant departments to operate off of one Intelligent Core Document, keeping data evergreen and reducing overhead costs
- Created division to focus exclusively on emerging technologies including virtual reality, augmented reality, artificial intelligence, and animation
- Increased headcount and year-over-year revenue by 30% in 2019

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ISOMAG CORPORATION BATON ROUGE, LOUISIANA | WWW.ISOMAG.COM

The founding of Isomag Corporation in 1994 was a response to plant reliability requests for improved rotating equipment lubrication seals. The industrial manufacturing company has committed itself to researching, understanding, and perfecting bearing isolators using magnetic energy. Such efforts have resulted in innovative new products



that extend the cycle life of rotating equipment. Revenue has grown thanks to valuable relationships with global O&G, petrochemical, chemical, paper, and power companies.



Isomag has grown through R&D efforts. Such research has resulted in improvements to the company's magnetic seal product line as well as developments in additional applications across existing and new sectors. In 2004, the company began to focus on increasing application limitations of its product, and in 2014, field and lab data led to designs that generate less heat, increasing equipment cycle life making operations more reliable. In 2018, Isomag innovated its product again by increasing the application window to perform more efficiently on host equipment where axial shaft movement is common.

In the last year, the company has continued to grow: it added a new building to house increased production capacity and new turning centers, mills, and lapping equipment. Founders established Isomag in Baton Rouge, Louisiana, to design, manufacture, and deliver long lasting, magnetic face isolators that facilitate pristine lubrication on rotary equipment by filtering out minute particulate contamination. Today, the company ships thousands of units around the globe each month.

Locating in Baton Rouge twenty-five years ago augmented access to the industrial corridor in South Louisiana and the Gulf Coast. From the onset, Louisiana Economic Development has proactively supported Isomag's growth with lean manufacturing models and R&D tax incentives that strengthened our location decision and justified hiring outstanding Louisiana citizens. The consequence allows us to consistently meet reliability and performance expectations of the most conscientious industrial facilities on earth.

Stephen Dawson, President & CEO

LOUISIANA GROWTH LEADER FACTS

- Isomag's sealing technology now serves as the machine default for OEMs
- Certified by the American Petroleum Institute and the American National Standards Institute, which govern manufacturing standards in North America
- Maintains an approval rating of 98 to 99.6 percent efficiency in customer expectation
- In 2018, applied for and awarded approval of third patent since 1994
- Grassroots manufacturing company that conceptualizes, designs, manufactures, packages and delivers a finished product to a global industrial market

CONTACT

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ITINSPIRED BATON ROUGE, LOUISIANA | WWW.ITINSPIRED.COM

Founded in 2013, ITinspired helps businesses take control and use technology that will positively impact business and ultimately change lives. Through its unique corporate culture and innovative solutions, ITinspired is bridging the gap between people and technology. The company's combination of knowledge and big personality delivers



an unforgettable IT experience to clients in the areas of engineering, education, associations, insurance, state and local government, small to large businesses and non-profit organizations.



ITinspired's people-centric focus breaks down barriers with technology by implementing solutions that help grow client business and most importantly, client relationships. It's a people first, problem second mentality.

IT inspired is committed to hiring the Capital Region's top technical talent as business operations continue to scale upward. In recent years, IT inspired has doubled down on job creation and workforce development. Since 2018, the IT inspired internship program has produced over ten jobs with a retention rate of 65% and a path to full-time employment.

IT inspired believes in giving more than it has received by donating charitable contributions and volunteer hours for over 35 organizations, events, and causes in the local Baton Rouge community. The company supports Clash of the Cooks, Arts Council of Greater Baton Rouge, The Junior League, Big Buddy Program, City Year, Louisiana Women in IT, and the Young Entrepreneur Academy Mentor Program, to name a few.

Louisiana provides all of the assets a small business needs to succeed. The opportunities in our state are endless and expanding every day. The nationally recognized team and programming at LED is an invaluable part of our success at ITinspired. We are beyond grateful for the resources and development opportunities provided by LED to emerging businesses in our state. Winning this award in consecutive years is a testament to this network's strength and vitality. We are proud to be a Louisiana Growth Leader in this exciting business climate!

Rob Wise, Owner & CEO

LOUISIANA GROWTH LEADER FACTS

- Implemented "Mental Health Day" and Unlimited Time Off policies in 2019 to promote better work-life balance, positive mental health behaviors, and mindfulness
- Revenue grew 165 percent from 2014 to 2017, allowing the company to triple its staff and customer base
- In 2018 and 2019, Inc. Magazine named ITinspired a Best Workplaces Award winner
- 2019 LSU One Hundred Fastest Growing Tiger Businesses (LSU 100) Honoree

CONTACT

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LOGOJET, INC. LAFAYETTE, LOUISIANA | WWW.LOGOJET.COM

Founded in 2004, LogoJET is a female- and minorityowned industrial inkjet printer manufacturing company. LogoJET is a global leader in award winning direct-to-substrate light industrial inkjet printing. Known as "The Original Golf Ball Inkjet





Printer," LogoJET developed the ability to print on a wide variety of substrates including wood, metals, plastics, glass, ceramics, stone, vinyl, rubber, and even curved products through the use of simple inkjet technology. The R&D team recently designed new UV-LED printing technology, allowing the company even further customization capabilities.

Most recently, the company partnered with a leading ink manufacturer to develop a line of edible inks. While still in beta testing, edible ink printers will apply edible inks directly to food items. Such success in research and development has allowed for expansion into new markets including

packaging prototyping, industrial design, and medical application. LogoJET plans to expand printer manufacturing in Louisiana, creating more jobs and more opportunities for education. The company also intends to leverage the university system to develop talent in the engineering space.

> Here at LogoJET, we are honored to stand alongside the other businesses that have been recognized as Louisiana Growth Leaders — especially since we have won this award for two years in a row! As we celebrate our 15th anniversary this year, I've taken time to look back and reflect on the role Louisiana, its resources and its people have played in our success. Like the Acadians who came before me, leaving Canada and heading to Louisiana has worked out well! I am grateful for the support LED has offered our company through the years and look forward to what the future holds.

Susan Cox, CEO, President & Founder

LOUISIANA GROWTH LEADER FACTS

- Received three Product of the Year Awards from the Specialty Graphics Industry Association in 2019 over giants such as Canon and HP
- Inc. 5000 list honoree five years in a row
- Contributes to local and national organizations including Zonta Club and the SGIA Association
- Currently innovating to develop a line of edible ink printers for release in 2020

CONTACT

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MASTERYPREP BATON ROUGE, LOUISIANA | WWW.MASTERYPREP.COM

Founded in 2013, MasteryPrep is one of the nation's leading ACT and SAT test preparation programs. The mission of the company is to help close the gap preventing underserved and under-performing students from improving their scores and getting into the college of their choice. MasteryPrep partners with over 1,000 schools and school districts throughout



the Southeast to provide assistance to these students. This partnership provides academic services to thousands of students each year, all at no cost to the students or their families.



By focusing on meeting the needs of underperforming, low-income students, MasteryPrep's annual enrollment has grown from 6,000 to over 175,000 students in six years. Through data analysis of over two decades of ACT tests, MasteryPrep created the first ACT preparation program that consistently worked for this underserved market. Students make average gains of three points, and 80 percent of the students show improvement.

MasteryPrep's ultimate goal is to help students secure bright futures for themselves. The company focuses on customer success by making learning a little easier and a little more fun for educators. To do so, MasteryPrep relies on innovation and automation to remain at the forefront of college readiness programs. Additionally, the company contributed millions of dollars of in-kind match to provide college readiness products and services for thousands of low income, first-generation students.

Louisiana has been a wonderful place to grow an enterprise, and LED is the catalyst for creating this environment. MasteryPrep would not have been able to achieve anywhere close to the same growth and national impact if it weren't for the strong community, support, and talent right here in our state.

Craig Gehring, Founder & CEO

LOUISIANA GROWTH LEADER FACTS

- Developed the first ACT prep program that consistently works for underperforming students
- Recognized in Entrepreneur 360 for its company growth and customer success
- Plans to release a new SAT prep product line that will allow the company to serve students in 14 more states in 2020 and 2021
- Secured major partnerships with school districts and federal grant programs in the last 12 months allowing the creation of the Customer Success division
- Is a long-time supporter of the Baton Rouge Youth Coalition, an organization that mentors high-performing, low-income students and prepares such students to earn scholarships and enter top tier universities

CONTACT

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NEIGHBORS, LLC WEST MONROE, LOUISIANA | WWW.NEIGHBORSCOOKIES.COM

Founded in 2016, Neighbors is a certified woman-owned small business that represents a dynamic effort focused on producing superior cookie dough products. As a qualitydriven manufacturer, the company strives to provide safe, quality foods and products to meet customer expectations. Neighbors manufactures products for a variety of industries including fundraising, private label, food service, and retail.





After acquiring assets from Pine Valley Foods, Inc., Neighbors had to start business operations from square one. The company had to overcome negative customer perceptions, invest in raw materials, repair and replace equipment, recruit talent, and invest in research and development. In three years, Neighbors managed to transform a failing company into a thriving business with major opportunity for growth.

Excellent customer service is a core tenet of Neighbors' growth strategy. The company has engaged in online sales, entered into new contracts with co-manufacturing customers, and renewed energies to foster

outstanding product development. Neighbors also recently implemented new customer service portal technology and invested in staff training to enhance the customer and client experience.

As natives of North Louisiana, we wanted to give back to the community that has given us so much, and Neighbors, LLC has been our avenue to do just that. The story of Neighbors, LLC is one of persistence, grit, hard-work, dedication, and relentlessness in the face of adversity. Turn around companies are not for the faint of heart and I am proud to say that we have been able to save over 150 jobs in our local community. None of this would have been possible without our employees, community, and the support of LED. This is the TRUE meaning of being a good neighbor!

Meryl Kennedy Farr, CEO & Owner

LOUISIANA GROWTH LEADER FACTS

- Invested in new processing equipment to increase productivity allowing the company to double the capacity of production lines
- Order performance execution exceeded 99% in both accuracy and delivery time of orders in 2017
- On track to hit \$30M plus in revenue by 2020
- Received Louisiana Economic Development's 2019 "Lantern Award" for excellence in manufacturing
- "Thomas H. Scott" award recipient for contributions to the Ouachita Parish economy through capital improvements, expansion, job creation, and community involvement

CONTACT

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POD PACK INTERNATIONAL LLC BATON ROUGE, LOUISIANA | WWW.PODPACK.COM

Founded in 1996, Pod Pack manufactures single serve coffee and tea products for distributors in a variety of industries including hospitality, food service, and retail. The company is also a co-packer for branded coffee companies. In 2010, Pod Pack began building a young, energetic, and committed management team to drive growth and innovation in the company. Coupled with tax incentives earned in 2014, Pod Pack was able to expand from 19 employees to almost



100. Pod Pack recently moved into a new facility and added four new packing lines bringing the total to 14 packing lines. In 2018 LongueVue Capital, a New Orleans private equity firm, acquired controlling interest in Pod Pack with the goal of supporting the company's continued growth and expansion. In 2019, Pod Pack mentored participants in the first Young Entrepreneur Academy class. Additionally, the company is participating in eBay's Retail Revival program.



As Pod Pack continues to grow and diversify its product line, the company is finding significant growth in pods for the office, espresso pods, and capsules for Keurig machines. Pod Pack recently introduced Cold Brew One® pods: a single serve, scalable, do-ityourself method for making cold brew coffee one serving at a time, several servings at a time, or in large batches for food service applications. The company is currently working on a new, more environmentally friendly retail paper pod brewing system and continues research and development efforts to diversify its target market.

Pod Pack separates itself from its competition by focusing on quality, service, and innovation. Pod Pack participated in LED's Economic Gardening Program to help grow business and partnered with New Orleans' private equity firm LongueVue Capital in 2018 to bring in resources to support future projected growth. These efforts have established Pod Pack as an expert in the single serve coffee and tea industry.

> It is an honor to be nominated as a Louisiana Growth Leader for the second year in a row. We will continue to find ways to have a positive impact on the gre state of Louisiana.

Tom Martin, President & CEO

LOUISIANA GROWTH LEADER FACTS

- 98 percent of revenue is derived from outside the state of Louisiana
- Increased headcount by 55 percent since 2017
- Responsible for several innovations such as Cold Brew One [®] pods
- Young Entrepreneur Academy mentor
- Shipped its 1 billionth unit in 2019
- Achieved LSU 100 Fastest Growing Companies List for fourth consecutive year in 2019

CONTACT

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THREESIXTYEIGHT BATON ROUGE, LOUISIANA | WWW.THREESIXTYEIGHT.COM

Founded in 2016, ThreeSixtyEight helps organizations deliver unique customer experiences through combining disciplines of strategy, innovation, creativity, technology, and marketing. The creative agency is the product of a merger between presentation agency Big Fish Presentations and digital agency Hatchit. The agency also produces Assembly Required, a community events series that exists to gather people who want to creatively and actionably improve their communities.





In 2019, ThreeSixtyEight continued its growth by adding a new service line to its suite of products. The company now offers an innovation + experiential service line that involves creating physical experiences for clients. The company focuses on developing the leadership skills of not only internal talent but also external stakeholders. This includes providing more diversity, change management, mindfulness, and empathy training sessions, all at no cost to the client. ThreeSixtyEight continues to focus on developing internal talent through the Emerging Leaders program, a six-month development program for senior leaders to learn

critical leadership skills, and the Employee Resource Group, an employee-led group that acts as a sounding board on diversity. Headquartered in Baton Rouge, ThreeSixtyEight betters the local community while providing innovative experiences and creative services nationwide

> ThreeSixtyEight's mission is to challenge common thinking so that we can create an uncommon future. Our definition of an uncommon future is to help Louisiana become the renowned creative epicenter of the south. Receiving an award like this is a great acknowledgment of our team's efforts in realizing that dream. Why would we want to do what we do anywhere else when we have a state filled with talented people looking to make a difference?

Kenny Nguyen, CEO & Co-Founder

LOUISIANA GROWTH LEADER FACTS

- CEO Kenny Nguyen and COO Gus Murillo received a book deal for "The Big Fish Experience" from McGraw-Hill Education after coverage in Entrepreneur Magazine in 2013
- Company is poised for significant growth in 2020 and beyond
- Launched Assembly Required in 2016
- Donates proceeds from the Assembly Required series to organizations like Junior Achievement's Trust Your Crazy Ideas competition, which will use the donations from 2019 to form two new scholarships
- Two of ThreeSixtyEight's partners are Forbes 30 Under 30 recipients

CONTACT

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WESTPORT LINEN SERVICES, LLC BATON ROUGE, LOUISIANA | WWW.WESTPORTLINEN.COM

Founded in 2000, Westport Linen Services is a certified healthcare linen service company that supplies and launders linen for the healthcare industry. From flat sheets to scrub wear, the company serves every aspect of hygienically cleaned linens. Customers range from major healthcare systems to hospitals, surgical centers, doctors' offices, and clinics.





From 2017 to 2018, the company acquired competitors La Commercial and Associated Hospital Services, allowing business to expand from Texas to Alabama. Westport Linen Services projects revenue to increase by more than eight percent year-over-year through 2021. Fueled by this growth, Westport Linen Services plans to move to a new production facility near the company's current Lafayette site in 2020. This facility will include industry advancements and technology that will allow the company to serve a larger territory.

Most recently, Westport Linen Services landed a contract to become the exclusive linen provider for a large health system which resulted in the creation of 50 new jobs. The company plans to grow and expand in healthcare markets as it continues to discover and increase value added services and products. Headquartered in Baton Rouge, Westport Linen Services has three locations throughout Louisiana.

> Our dedication to exceptional customer service sets us apart from our competition. Without the support from LED and Economic Gardening Program, we would not have been able to focus on the process and sustained this growth over the last few years. It is an honor for our organization to be recognized for this award and to solidify our commitment to growth in our great state.

Eddie Lefeaux, CEO

LOUISIANA GROWTH LEADER FACTS

- Westport Linen Services' Customer Service and Emergency Preparedness Programs provide backup resources to continue operations during natural or man-made disasters
- Accredited and certified by the industry's two main programs for healthcare processing: HLAC and TRSA Hygienically Clean
- Was the only healthcare laundry operational along the Gulf Coast after Hurricane Katrina, and business expanded 40%
- Participates in inmate work release programs
- Contributes financially and through donations to at least five different charity organizations

CONTACT

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2020 LOUISIANA GROWTH LEADER FINALISTS

ADLEY SERVICES, LLC LAFAYETTE, LOUISIANA | WWW.ADLEYSERVICES.COM

Founded in 2016, Adley Services is a woman-owned engineering firm focused on workplace safety and environmental protection. Using over 20 years of experience, Adley Services provides clients assistance with regulatory compliance in the oil and gas, chemical, and other industrial sectors. In the next four years, the company plans to expand globally, working with companies in Australia and China. In addition, Adley is



pioneering ways to handle and process hazardous chemicals safely with large corporations around the world.

The company supports programs that raise money for LAGCOE Education Fund, which provides scholarships to students in engineering or science-related fields. Furthermore, Adley is very involved with veteran organizations through leadership positions, monetary contributions, and participation in local activities.

CONTACT

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ARGENT FINANCIAL GROUP

RUSTON, LOUISIANA | WWW.ARGENTFINANCIAL.COM

Celebrating its 30th anniversary in 2020, Argent Financial Group is an independent fiduciary wealth management firm that provides an expansive array of services to individuals, families, businesses, and institutions. Argent operates in 12 states, employs over 300 professionals, and is responsible for more than \$26 billion in client



assets and 3 million mineral acres. Argent's mission is to serve clients by doing what is best for their clients' individual goals. The company approaches this mission though the CORE principles of collaboration, organization, relationship, and excellence.

When not working on clients' financial strategies, Argent and its staff volunteer time and money to various causes and organizations. For example, last year Argent partnered with the Community Foundation of North Louisiana to collect funds for the Lincoln Parish Fund, which were distributed in response to the April 2019 tornado that struck Ruston. Argent also helped establish an educational trust for the benefit of a high school senior who lost his mother and brother in that tornado.

CONTACT

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BBQGUYS BATON ROUGE, LOUISIANA | WWW.BBQGUYS.COM

After starting as a brick-and-mortar store in 1998, BBQGuys has developed into America's leading online retailer of grills, BBQ smokers, and outdoor living products. The company has served more than 850,000 happy customers nationwide thanks

to its extensive employee training program, emphasis on excellent customer service, and shrewd use of technology that gives online shoppers an in-store experience. BBQGuys has landed on Inc. Magazine's list of America's fastest-growing private companies for 12 straight years, and it earned recognition as the U.S. Senate's National Small Business of the Week in April 2019. That same year, the Baton Rouge Business Report selected BBQGuys as one of the area's top 100 private companies.

BBQGuys donates to St. Jude Children's Hospital in Baton Rouge and Hogs for the Cause. The company also provides aid and support to law enforcement agencies, the conservation efforts of Ducks Unlimited, and the Greater Baton Rouge Food Bank.

CONTACT

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ENVIRO-TECH SYSTEMS COVINGTON, LOUISIANA | WWW.ENVIROTECHSYSTEMS.COM

Founded in 1997 as a technical service company, Enviro-Tech Systems has grown into the largest privately-owned water treatment company worldwide. A leader in environmental solutions, Enviro-Tech Systems has continually expanded its offerings to include process equipment manufacturing and design, repair or refurbishment, and the product improvement of

all produced water equipment brands. Specializing in primary, secondary, and tertiary treatment for both onshore and offshore, the company invests in new products and advances pre-existing products, creating financial balance and growth. By focusing on a cleaner future, Enviro-Tech Systems has entered new markets and established a strong presence in the petrochemical industry. Enviro-Tech is considered a top five provider of water treatment equipment worldwide.

Enviro-Tech serves various charities focused on youth, including Chef Soiree, Hope House, New Heights, and Innovation Lab. In addition, the company contributes to veterans and local law enforcement.

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FLEXICREW TECHNICAL SERVICES METAIRIE, LOUISIANA | WWW.FLEXICREWTECH.COM

Flexicrew Technical Services (FTS) is a recruiting firm, providing technical staffing solutions and talent acquisitions to businesses in the Gulf South region and nationwide. Founded in 2015, FTS uses

its trademark program, FlexEvolve, to approach recruiting needs as a strategic, client-focused partnership. With 1500 percent growth since its inception, the company has been able to reinvest profits to create additional jobs in Louisiana. In 2019, the company was listed in Inc. Magazine's 5000 fastest growing businesses and was named Louisiana's fastest growing company (#287 nationwide).



FTS continues to grow in the state of Louisiana and brings the best of the best to businesses across the Southeast region

CONTACT

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GAMBEL COMMUNICATIONS

METAIRIE, LOUISIANA | WWW.GAMBELPR.COM

Gambel Communications is a full-service public relations firm specializing in communication strategy; media, community, and government relations; issue management; social media; special events;

and marketing and branding. Founded in 2009, the company prides itself on producing fresh,

innovative ideas and exceeding client expectations while maintaining high standards and exceptional quality of work. Gambel services many different industries, ranging from nonprofit to tourism, and health and wellness to environmental. The company is growing and recently completed a renovation of its new office, more than tripling its space.



With a mission of putting people and ideas together, Gambel

Communications was built on a commitment to the community. Nonprofit organizations represent a large portion of its client base. In addition, employees are encouraged to support charities and are given opportunities to volunteer, serve on boards, engage in leadership programs, and pursue professional development.

CONTACT

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INGALLS INFORMATION SECURITY WOODWORTH, LOUISIANA | WWW.IINFOSEC.COM

Founded in 2010, Ingalls Information Security helps clients manage cyber risk by providing affordable and effective cybersecurity solutions for every business type. The company offers four lines of service: consulting, testing, managed detection and response, and incident response. The cybersecurity market has grown since Ingalls'



founding, allowing the company to provide the best risk management program focused on clients' needs. Employees are certified and experienced professionals, with backgrounds in military and defense intelligences, network security, information technology, and cybersecurity solutions. This expertise in cybersecurity allows Ingalls to create new protection tools against the evolving cyber risk.

Ingalls donates technology to schools throughout Louisiana. The company offers internships for college students and sponsors high school programs such as the Cyber Patriot program. In addition, the company partnered with the Rural Technology Fund to install technology spaces in high schools.

CONTACT

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L&R SECURITY SERVICES NEW ORLEANS, LOUISIANA | WWW.LRSECURITY.COM

Established in 1979, L&R Security Services is a veteran-owned security business providing armed and unarmed guard services at locations such as industrial sites, religious and educational facilities, and federal and private locations as well as special events services at conventions, hotels, entertainment venues, festivals, and sporting events. The company has provided their services around the country throughout their existence. L&R Security trains employees to focus on providing a safe and secure environment in unstable areas, and guards always receive "site based



training" to ensure their clients the best possible service. L&R Security uses updated technology as well as various strategies to ensure the worksite is the safe. Employees are required to attend various trainings to keep up with current trends of security coverage. Additionally, management has open communication with clients and employees facilitated by their Company Compliance Unit. The company motto is "NO Job Is Too Large or Too Small for Our Service."

L&R Security Service, Inc. is planning to expand further into various industries including airports, shipyards, and special events. The company is also a generous donor of time and money to various local, national, and community organizations.

CONTACT

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LABARRE ASSOCIATES DENHAM SPRINGS, LOUISIANA | WWW.LABARRE-INC.COM

More than just design/build experts, Labarre Associates provides a turnkey solution – from site acquisition, design, construction, and strategic facility planning – for commercial properties across the Gulf Coast. The company's trusted approach has allowed it to successfully design and construct practical, functional, and

purpose-built environments for the well-being of every individual. For over 35 years, the company's experience in this multifaceted industry allowed it to simplify and streamline processes to provide uncompromising quality. Labarre tailors environments that go far beyond four walls. From lightbulbs to the health and well-being of individuals, Labarre's teams of experts create specialized solutions that provide results that last a lifetime.

Labarre employees regularly volunteer for various charities including religious organizations, CASA, and scout organizations. By supporting local organizations, Labarre has created a strong sense of community throughout the local region.

CONTACT

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LA NEW PRODUCT DEVELOPMENT TEAM SHREVEPORT, LOUISIANA | WWW.LANPDT.COM

Founded in 2015, LA New Product Development Team (LANPDT) turns ideas into market-ready products. LANPDT employs engineers, designers, and marketing specialists to provide services including developing CAD models and PCB circuits, building prototypes and optimizing product design for manufacturing, mobile apps, and software development. LANPDT works with entrepreneurs, small-to-medium size service companies, and individual inventors in industries such as energy, consumer products, and medical devices. Projects are completed

recognized as one of the most innovative companies by Entrepreneur 360.

development. LANPDT works with entrepreneurs, small-to-medium size service companies, and individual inventors in industries such as energy, consumer products, and medical devices. Projects are completed following lean methodology allowing the company to be effective and efficient. LA New Product Development Team is the first and only product design company in North Louisiana and has been

The company mentors in many different community organizations. LANPDT is active in Junior Achievement, Prize Fest and Louisiana Tech University Senior Projects, and the EAP pitch competitions program.

CONTACT

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M S BENBOW & ASSOCIATES PROFESSIONAL ENGINEERING CORPORATION METAIRIE, LOUISIANA | WWW.MSBENBOW.COM

As one of the top professional engineering firms in the region, MSB is a multi-disciplinary consultancy serving some of the most notable refineries, airports, convention centers, campuses, and large public venues in the United States. For over 40 years, MSB has provided its clients with state-of-the-art expertise in electrical power systems, instrumentation and controls, telecommunications and technology, and drafting and design, among other



specialties, with end-to-end project management services. MSB remains at the forefront of developments in communications, the Internet of Things, and digital transformation technology for industry and manufacturing aimed at helping clients increase productivity and address ever more complex projects. The company holds professional registrations in over 30 states and has offices in Metairie, Mandeville, and Houston. MSB delivers integrated engineering solutions to meet clients' changing needs, leveraging technological advances to drive businesses forward.

MSB is a strong supporter of the United Way and committed to improving local education and creating regional economic development opportunities through a variety of initiatives. The company is also an active participant in many professional societies.

CONTACT

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MAGNOLIA PHYSICAL THERAPY HARAHAN, LOUISIANA | WWW.MAGNOLIATHERAPYLA.COM

Founded in 2005, Magnolia Physical Therapy is an outpatient physical therapy practice. The company provides physical therapy, diagnostic imaging, and massage therapy services to clients suffering from pain or dysfunction of the musculoskeletal system. Two years ago, Magnolia Physical Therapy was instrumental in passing direct access legislation which has allowed the physical therapy industry to diversify



and market directly to consumers in need of physical therapy care. Magnolia Physical Therapy is now able to educate businesses and individuals about the benefits of physical therapy as well as how to prevent injuries at the workplace. The company's culture promotes leadership by providing leadership training and coaching to improve team members' skill levels.

Magnolia Physical Therapy engages in regular charitable events and donates massages yearly for various charity auctions.

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NANO, LLC NEW ORLEANS, LOUISIANA | WWW.NANOLLC.NET

NANO, LLC is a woman-owned architectural and interior design firm working on commercial, residential, and municipal projects with experience in historic preservation and applying for government grants for historic tax credits. Since 2001, NANO 's mission is to consistently design quality architectural environments through analysis, context, and collaboration providing distinct spaces for the human condition. This year NANO is continuing its commitment to climate change resiliency design strategies by participating in the AIA's 2030 Challenge.



Partner Terri Dryer is currently President of the AIA New Orleans Chapter, serves on the Board of Directors for Habitat for Humanity heading up Lipstick & Lumber, a team for Women's Build Day and serves on the Friends of City Park Board. All employees of NANO belong to different organizations within the architectural design and economic development arena. NANO's team is comprised of licensed architects, licensed interior designers, and LEED accredited professionals bringing their unique skill sets to ensure each project is delivered on time and with NANO's philosophy and attention to detail.

CONTACT

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ONLINE OPTIMISM

NEW ORLEANS, LOUISIANA | WWW.ONLINEOPTIMISM.COM

Online Optimism is a creative digital marketing agency. The company is dedicated to serving businesses in Louisiana and surrounding Gulf Coast states. Online Optimism provides four different services including, design, search, social, and paid advertising. While technology platforms continue to evolve, Online Optimism continues to grow and adapt to fit the needs to their clients. Since every business uses the Internet,



Online Optimism has experience working with clients from hospitality to healthcare, automotive, cryptocurrency, and higher education to government. Online Optimism wants to encourage businesses to utilize digital means to grow and achieve goals.

Every quarter, the company volunteers for a different nonprofit located in New Orleans. Online Optimism also provides financial support to various nonprofits throughout the region by providing donations to 501(c)(3)s of the staff's choice.

CONTACT

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SOUTHERN DESIGNS & GIFTS VIDALIA, LOUISIANA | WWW.SOUTHERNDESIGNS.NET

Founded in 2008, Southern Designs manufactures home and wall décor products out of metal and wood. Its products are sold under multiple brand names throughout the U.S. and internationally. In recent years, Southern Designs experienced a significant increase in revenue due to online marketing and increased social media presence. This increased revenue placed Southern Designs on the Inc. Magazine 5000 list from 2017 through 2019. Tance Hughes, president of Southern Designs, was listed on Forbes Magazine 30 under 30.

SOUTHERN DESIGNS

The company donates to local non-profit organizations such as the Chamber of Commerce, local churches, and economic development organizations. Furthermore, Southern Designs & Gifts volunteers at career fairs and spends time speaking with graduating seniors from local schools.

CONTACT

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SUSCO SOLUTIONS

METAIRIE, LOUISIANA | WWW.SUSCOSOLUTIONS.COM

Susco Solutions, a minority-owned business, provides software to mid-market companies across many different industries to replace legacy systems and digitally transform business processes. Since 2005, Susco's software has reduced stress and costs of organizations by allowing them to control data, workflow, and user experience. In 2013, the company refocused on internal software development and mobile workforce apps with deep expertise in Microsoft (NET) develo



mobile workforce apps with deep expertise in Microsoft (.NET) development.

The company enables IT leaders to deliver high-quality software at a faster rate, which creates financial returns for the business and happier end users. The company gained accounts from out-of-state businesses that will increase revenue by 50 percent. Susco donates time and money to Junior Achievement of New Orleans to help at-risk youth learn about entrepreneurship and with Tulane's School of Professional Advancement to develop curricula.

CONTACT

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TECHNEAUX LAFAYETTE, LOUISIANA | WWW.TECHNEAUX.COM

Founded in 2010, Techneaux is a technology-focused services company working in several different markets. The company provides assistance to customers to manage "Big Data" from the oil fields to corporate enterprise. Techneaux works with clients to understand their unique technology requirements and



the drivers that influence them in order to provide the most value. When working on projects, team members are encouraged to develop software tools that are scalable and reusable for future work. In addition, the company provides IT services to a variety of companies around the state of Louisiana.

Techneaux Technology Services is a supporter of introducing youth to technology. Employees of Techneaux mentor students at the University of Louisiana at Lafayette and South Louisiana Community College. The company hires interns from local high schools, allowing students to gain knowledge and interest in the technology field.

CONTACT

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TIDES MEDICAL

LAFAYETTE, LOUISIANA | WWW.TIDESMEDICAL.COM

Established in 2009, Tides Medical is a biotech company focused on products made from birth tissue that is donated following healthy, live-birth C-sections. Nationally recognized and representing 100 percent of the commercial biotech industry in the state of Louisiana, Tides Medical is a vertically integrated tissue bank that recovers, processes, and distributes



birth tissue products. Tides Medical is licensed by the FDA and accredited by the American Association of Tissue Banks. The processed tissue is used in many applications and treats various conditions across multiple specialties. Examples include treating diabetic wounds and applying as an adhesion barrier in spine and brain surgery. With explosive growth, Tides Medical has prioritized employee development, recruitment, and retention for continued success.

Tides Medical makes significant financial contributions and provides volunteers to multiple foundations and organizations throughout the local area including Lourdes Foundation, Boys and Girls Club of Acadiana, Junior Achievement of Acadiana, Maddie's Footprints, Lafayette General Foundation, and The Ochsner Foundation.

CONTACT

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TRACKABLE LEAD GENERATION COVINGTON, LOUISIANA | WWW.TRACKABLELEADGENERATION.COM

Trackable Lead Generation is a growth platform for private specialty medical practices, the med tech industry, and an accelerator for clinical trials. TLG provides clients measurable results, defined as something you can deposit into a bank account. These measurable results are obtained by tracking



consumer behavior and making campaign adjustments, thus creating a higher return on investment. This is all accomplished through a combination of neuroscience, cognitive behavior, and data analytics, which in turn is all reported back to the client.

Trackable Lead Generation was influential in developing the Miracle League Radiothon. TLG provides recorded audio content, donates call center services to answer donor calls, and makes a monetary contribution to the organization.

CONTACT

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TRIGON ASSOCIATES, LLC NEW ORLEANS, LOUISIANA | WWW.TRIGONASSOCIATES.COM

Trigon Associates is an engineering, consulting, and management firm with significant experience in utility and public infrastructure projects for federal, state, municipal, and private clients in the U.S. and globally. A woman-owned small business, the company's experience spans the full lifecycle of projects, from planning through design and construction, with unrivaled success in management of diverse teams to successfully complete projects and programs of all sizes under



budget and on time. Trigon brings the knowledge and understanding gained from decades of working for global leaders in engineering and public agencies on extremely challenging and critical programs to bear on the issues facing its clients.

Trigon currently leads the USAID effort to clean up the largest remaining hotspot of dioxin contamination in Vietnam and projects significant growth as it expands delivery teams in the U.S. Gulf Coast, Jordan, Palestine, and Vietnam. The company was honored as a best place to work locally and nationally six years in a row and has been recognized for growth and excellence by Inc. 5000, U.S. Commerce & Trade Research Institute, Zweig Group, Louisiana PTAC, and NOLA 100.

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U.S. FORENSIC METAIRIE, LOUISIANA | WWW.USFORENSIC.COM

Founded in 2006, U.S. Forensic is a forensic engineering firm that investigates the cause of various accidents, failures, and fires involving buildings, equipment, and automobiles. U.S. Forensic is considered a national leader in the growing field of forensic engineering. The company's priority is providing clients with conclusive and reliable reports that are timely and



cost effective. Headquartered in Louisiana, U.S. Forensic expanded to other states and now has 58 locations around the country, growing the company's territory and revenue. U.S. Forensic has future plans to increase national presence by organic growth and potential acquisitions.

U.S. Forensic sponsors multiple youth sports teams and makes monetary contributions to schools, churches, and the Salvation Army.

CONTACT

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LED GROWTH NETWORK COMPANIES

As of January 1, 2020

365 Connect 5 Stones Media A thru Z Janitorial Service & Supply Inc A&E Enterprise Management Abell+Crozier+Davis Architects Abform Inc Abigails Absolutely Custom Apparel Acacia Industries, LLC Accessibility by Design, Inc. Adley Services, LLC Advanced Corrosion Technologies & Training, LLC Advanced Graphic Engraving, LLC Advanced Imaging Solutions, Inc. AIMS Inc Airmaster Aerator, LLC Alarm Monitoring Services Albert Architecture, LLC All The Way Health Center Allegiance, LLC Allen's Electric Motor Service, Inc. Alta Max, LLC American Covers, Inc. American Rubber Products, LLC American Screening Corp Angelica Manufacturing Angelle Materials, LLC Antares Technology Solutions, Inc. AOSS Medical Supply, Inc. Apex Innovations Approach Environmental, LLC ArcMail Technology Argent Trust Company Aristotle's Alexander LLC Arnold & Associates Interiors Inc. Ascension Roofing and Sheetmetal Ashley Ross Construction LLC Atlas Feed Mills Atlas Security, LLC aVeriFact, LLC Aviation Exteriors Louisiana Baker Sales, Inc. Ballard Brands Ballard Hospitality Barrister Global Network Services Bart's Office, Inc. Bayou Teche Brewing LLC BBP **BBQ** Guys **BBR** Creative Bell Foods BFC Marine, Inc. Bilco Tools, Inc. Bioceptive, Inc. Bizzuka Brammer Machine Shop brandRUSSO BRC & Associates, LLC Brew Agency

Brightside Social Services Louisiana Brown Builders, Inc. Brown Eagle Brute Strenath LLC **BUSINESS & INDUSTRY COMMUNICATION** ALLIANCE, INC. dba BIC ALLIANCE, INC Business Health Partners C&J Safety Solutions, LLC Cajun Energy Services & Rental, LLC Cajun Kleen Products Calls Plus Cane River Pecan Company Capital Glass & Mirror Cardinal Services Cardiovascular Institute of the South CBM Technology CBS 1 Collision Cecil D. Gassiott. LLC Cenla Environmental Science CFX (Composite Effects, LLC) Chief of Minds, LLC Clara's Little Lambs Preschool Academy, Inc. Clean Concepts Equipment, Inc. Colmex Construction, LLC **Complete Safety Solutions** Computrols ComTec Information Systems, Inc. Con-Fab Engineering & Welding Continental Kennel Club, Inc. Copeland Electric CORF. LLC Covalent Logic Crescent Payroll Solutions, Inc. Crump Wilson Architects Crystal Clear Imaging **Custom Automated Controls CyberReef Solutions** Cypress Bayou Home Builders D&H Wholesale Medical, Inc. D'Argent Companies Datacom, LLC dba BlackHawk Datacom Data-Tel of Louisiana. Inc. Dave Rambaran Geosciences, LLC David Chauvin's Seafood Company, LLC Davis Drapery & Interiors, Inc. Delta Administrative Services, LLC Demo Diva Demolition Dependable Glass Design the Planet, LLC Diesel Specialist, LLC dba **Diesel Parts Direct Digital Forensics Solutions** Dixie Paper Company, Inc. DMI Contractors, Inc. DMR Mechanical LLC E.M.J. Enterprises, Inc. Eagle Consulting Echo Powerline, LLC E-Claim.com, LLC

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Louisiana CSI, LLC M S Benbow & Associates M&M Bumper Service, LLC M&M International M. L. Smith, Jr., LLC M.L. Bath Company Magee Resource Group, LLC Magnolia Physical Therapy Magnolia's Home Care, LLC Manchac Technologies, LLC Manning Architects Marrero, Couvillon, and Associates LLC Martin Ecosystems, LLC MasteryPrep Maxim Evaporators, LLC McGee Equipment Rental and Sales, Inc. mcnew Architecture, APAC MDM Tool Supply Mechanical Specialties Melanie Massey Physical Therapy Merchants Security Services, Inc. MetalCraft Manufacturing, LLC Microchip ID Systems MMO Behavioral Health Systems MOFbiz MOJO Outdoors Motivatit Seafood My Spa My Way NANO, LLC Neighbors, LLC NetTech, LLC Nexus Systems, Inc. Nick's Cleaning & Janitorial Noble Plastics Noel Medical Transportation NOLA BOARDS & New Orleans Woodworking Norred Fire Systems, LLC NXT Energy Services Offshore LiftBoats Oilquip, Inc. Old South Fabricators, LLC Omega Concierge Services OneSource EHS, LLC Online Optimism LLC OrionCase Ouachita Biomass, Inc. Ourso Designs, LLC Painting with a Twist, LLC Panola Pepper Corp. Pearson Medical Technologies Pel Hughes Printing Pelican Bill Management, LLC Perez, A Professional Corporation Petro TV Pharma-Safe Industrial Services Picture This Wraps and Graphics, LLC Pinnacle Security & Investigation, Inc. Pixus Digital Printing Pizza Artista Inc. Planet Beach

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Southern Scripts Southern Services & Equipment, Inc. Southern Survey Services, LLC Southern Tank Testers Southwest Call Center Spears Group Spectrum Employee Services Step-Ko Products, LLC Story Block Media, LLC Streamline Industries Stric-Lan Companies Sullivan and Sons, Inc. Susco Solutions and Touch Studios SYCON International, LLC System Services Pipeline, LLC Tarpan Construction, LLC Tasc Performance Techneaux Technology Services, LLC Technologix Group LLC Technology Associates Technology Professionals Teknarus, LLC Tensas Machine and Manufacturing The Backpacker The Bass Companies The Ehrhardt Group The Ellis Company The Olinger Group The Pangburn Group The Wellness Studio, LLC The Workforce Group, LLC. Thomas Pump & Machinery Three Sixty Eight Tides Medical Tiger Shredding and Recycling, LLC Tillage Construction, LLC Tin Roof Brewing Company Tommy's Tees Inc. Touchpoints Marketing, LLC TraceSecurity Trackable Lead Generation LLC Trahan Construction Trigon Associates, LLC Tri-Seal Valve, LLC Triton Industries Turn Key Health Turner & Turner Contracting, LLC **TWRU CPAs & Financial Advisors** U.S. Forensic, LLC Uncorked, LLC United Engines, LLC Universal ComOne Louisiana, LLC Universal Data, Inc. Utiliserve, LLC Valentine Chemicals Velocity Agency, LLC Vincent Piazza Jr.and Sons Seafood, Inc. Vinformatix, LLC VOXX Exhibits LLC VPG Enterprise

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