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MEETING MINUTES FOR  
THE BOARD OF COMMERCE AND INDUSTRY  
OF THE  
LOUISIANA ECONOMIC DEVELOPMENT CORPORATION  
HELD AT  
Louisiana State Capitol  
900 NORTH 3RD STREET  
HOUSE COMMITTEE ROOM 5  
BATON ROUGE, LOUISIANA  
ON THE 12TH DAY OF DECEMBER, 2017  
COMMENCING AT 9:31 A.M.

REPORTED BY: ELICIA H. WOODWORTH, CCR

MEETING MINUTES OF BOARD OF COMMERCE AND INDUSTRY

1     **Appearances of Board Members Present:**

2     Robert Adley  
3     Millie Atkins  
4     Robert Barham  
5     Mayor Glenn Brasseaux  
6     Representative Thomas Carmody  
7     Senator Norby Chabert  
8     Yvette Cola  
9     Major Coleman  
10    Rickey Fabra  
11    Senator Ronnie Johns for Danny Martiny  
12    Charles R. "Robby" Miller  
13    Jan K. Moller  
14    Secretary Don Pierson  
15    Representative Clay Schexnayder for Neil Abramson  
16    Ronnie Slone  
17    Bobby Williams, Jr.  
18    Steve Windham

19    **Staff members present:**

20    Tam Bourgeois  
21    Eric Burton  
22    Paige Cauter  
23    Kristen Cheng  
24    Danielle Clapinski  
25    Frank Favaloro  
26    Brenda Guess  
27    Richard House  
28    Becky Lambert  
29    Mandi Mitchell  
30    Joyce Metoyer  
31    Melissa Sorrell  
32    Anne Villa



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MR. WINDHAM:

Good morning, everyone. I will call this meeting of December 12th Board of Commerce and Industry meeting to order at 9:30 a.m.

Melissa, if you can call the roll.

MS. SORRELL:

Robert Adley.

MR. ADLEY:

Here.

MS. SORRELL:

Robert Barham.

MR. BARHAM:

Here.

MS. SORRELL:

Representative Schexnayder for Representative Abramson.

MR. SCHEXNAYDER:

Here.

MS. SORRELL:

Millie Atkins.

MS. ATKINS:

Here.

MS. SORRELL:

Mayor Brasseaux.

(No response.)



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1 MS. SORRELL:  
2 Representative Carmody.  
3 MR. CARMODY:  
4 Here.  
5 MS. SORRELL:  
6 Yvette Cola.  
7 MS. COLA:  
8 Here.  
9 MS. SORRELL:  
10 Major Coleman.  
11 MAJOR COLEMAN:  
12 Here.  
13 MS. SORRELL:  
14 Rickey Fabra.  
15 MR. FABRA:  
16 Here.  
17 MS. SORRELL:  
18 Manny Fajardo.  
19 (No response.)  
20 MS. SORRELL:  
21 Jerry Jones.  
22 (No response.)  
23 MS. SORRELL:  
24 Heather Malone.  
25 (No response.)



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1 MS. SORRELL:  
2 Senator Ronnie Johns for Senator  
3 Martini.  
4 MR. JOHNS:  
5 Here.  
6 MS. SORRELL:  
7 Robby Miller.  
8 MR. MILLER:  
9 Here.  
10 MS. SORRELL:  
11 Jan Moller.  
12 MR. MOLLER:  
13 Here.  
14 MS. SORRELL:  
15 Senator Chabert.  
16 MR. CHABERT:  
17 Here.  
18 MS. SORRELL:  
19 Secretary Pierson.  
20 SECRETARY PIERSON:  
21 Here.  
22 MS. SORRELL:  
23 Scott Richard.  
24 (No response.)  
25 MS. SORRELL:



1           Darryl Saizan.  
2       (No response.)  
3       MS. SORRELL:  
4           Daniel Schexnaydre.  
5       (No response.)  
6       MS. SORRELL:  
7           Ronnie Slone.  
8       MR. SLONE:  
9           Here.  
10       MS. SORRELL:  
11           Bobby Williams.  
12       MR. WILLIAMS:  
13           Here.  
14       MS. SORRELL:  
15           Steve Windham.  
16       MR. WINDHAM:  
17           Here.  
18       MS. SORRELL:  
19           Dr. Wilson.  
20       (No response.)  
21       MS. SORRELL:  
22           We have a quorum.  
23       MR. WINDHAM:  
24           Thank you, Melissa.  
25       The first order of business is the



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1 approval of the minutes.

2 Has everyone had the chance to read  
3 them?

4 Motion by Mr. Slone; seconded by  
5 Representative Car- -- I'm sorry.

6 Ms. Atkins.

7 MS. ATKINS:

8 In the minutes from the last meeting, on  
9 Page 4, it is Line 22 and 23, my name is listed as  
10 Millie Atkinson, and apparently I answered as Millie  
11 Atkinson, too, but it's Atkins. So I just wanted to  
12 make that one correction.

13 MR. WINDHAM:

14 So noted.

15 With that change, motion has been made  
16 by Mr. Slone; seconded by Representative Carmody.

17 All in favor, indicate with an "aye."

18 (Several members respond "aye.")

19 MR. WINDHAM:

20 All opposed with a "nay."

21 (No response.)

22 MR. WINDHAM:

23 Motion carries.

24 Secretary Pierson.

25 SECRETARY PIERSON:



1 Yes. Thank you, Chairman Windham, for  
2 the opportunity to make a restatement this morning, and  
3 we have sort of a special day as the -- not all of the  
4 ITEP applications that are here, but a number of them  
5 that are here today are the first class moving through  
6 under the new rules. And in observing the process of  
7 all of the changes that have been made to the program,  
8 or the more significant changes that were made to the  
9 program over the last 18 months, we want to communicate  
10 to you that we continue to seek input on ways that we  
11 can improve the program, whether it's a great company or  
12 a company that is ISO 9000 qualified. The pathway to  
13 process improvement is through the total quality  
14 management methodology.

15 We are constantly listening to your  
16 customer base, your supplier base and those that have  
17 engagement in the process to learn how we can do things  
18 better, more efficiently, more effectively without  
19 surrendering the elements of process that we have  
20 integrated into the program.

21 So we want ITEP to remain a strong  
22 foundation, a focus on retention and creation of new  
23 jobs. We want to ensure that ITEP has a positive impact  
24 on local revenues and keeping the Louisiana business  
25 climate competitive, so we seek to manage those three



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1 primary interests going forward.

2 So with that, I would, again, just  
3 underscore that we're not through with the process. We  
4 have heard from different constituencies the challenges  
5 that they're facing associated with this, and behind the  
6 scenes -- behind the scenes, not in a non-transparent  
7 way, we're going to reach out. We're reaching out today  
8 for your comments. I'd like to see them in writing, but  
9 we'll also reach out to stakeholders, to LIDEA and to  
10 others that are going to give us comments and  
11 suggestions and constructive pathways, again, so that we  
12 can maintain those critical elements of job creation,  
13 local voice and the ability to retain a competitive  
14 position as we seek to recruit or expand industry in our  
15 state in competition with other economic development  
16 organizations all over America and, indeed, all over the  
17 world.

18 One other comment is around what is in  
19 Rule 503, which is a Statement of Return on Investment,  
20 and that will continue to be an important part of  
21 Exhibit A. It is a requirement that we're able to show  
22 that the public's investment in any project is protected  
23 and is one that anticipates a return to the public for  
24 private sector investment.

25 In that, please know that it is a



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1 complex equation. There are so many different factors  
2 that influence this, whether it's the number of jobs,  
3 the wages that are paid for those jobs, the term, how  
4 long is the expectation that this company will be here  
5 and be able to meet its obligations.

6 On the public side, certainly there's  
7 the direct and indirect and induced jobs that are  
8 impacted by the presence of the company and in the  
9 community, what their capital expenditure is, what their  
10 direct payroll tax revenues generate, again, the  
11 indirect jobs and the property tax that's generated,  
12 sales taxes generated. All of those things will be  
13 taken into consideration as we do this ROI, but please  
14 know that in saying this, from a strategic perspective,  
15 yes, there's positive ROI, and we'll be sure to  
16 illuminate that, and certainly as it's regarding ITEP.

17 These are manufacturing jobs. These are  
18 jobs that have a big impact outside of the fence line,  
19 and that's always a part of our consideration as well.  
20 So we know that as we go forward, the ROI and being able  
21 to demonstrate that ROI is an important part of what  
22 we're about.

23 So, again, as we move through what has  
24 been a period of change, what I can tell you is that a  
25 change is one of those constants. We want to keep



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1 getting better, and this program is no exception. We  
2 look at all of our programs, but we've heard loud and  
3 clear we've got some work to do, and I want you to know  
4 that we're going to take that work on.

5 Thank you.

6 MR. WINDHAM:

7 Thank you, Secretary Pierson.

8 I should point out that Senator Chabert  
9 is here for the roll.

10 With that, thank you for those comments.  
11 On Quality Jobs, Mr. Burton.

12 MR. BURTON:

13 Good morning. I have one renewal.  
14 20130320, Vantage Health Plan, Inc., Ouachita Parish.

15 MR. WINDHAM:

16 Any questions from the Board?

17 (No response.)

18 MR. WINDHAM:

19 Comments from the public?

20 (No response.)

21 MR. WINDHAM:

22 Is there a motion?

23 Made by Representative Carmody; seconded  
24 by Ms. Atkins.

25 All in favor, indicate with an "aye."



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1 (Several members respond "aye.")

2 MR. WINDHAM:

3 All opposed with a "nay."

4 (No response.)

5 MR. WINDHAM:

6 Motion carries.

7 MR. BURTON:

8 Next item, I have two specials. The  
9 first one is a request for a change in location only of  
10 the following contract: 20130926, Sasol USA Corporation  
11 changing from 2101 Houston River Road, Westlake 70669 to  
12 2201 Old Spanish Trail, Westlake 70669 in Calcasieu  
13 Parish.

14 And the other item is request for change  
15 in ownership for the following contract: 20071010 from  
16 Boeing Space Operations Company to The Boeing Company in  
17 Orleans Parish.

18 This conclude the specials for Quality  
19 Jobs.

20 MR. WINDHAM:

21 Any questions from the Board members?

22 (No response.)

23 MR. WINDHAM:

24 Comments from the public?

25 (No response.)



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MR. WINDHAM:

Motion made by Mr. Slone; second by  
Senator Johns.

All in favor, indicate with an "aye."  
(Several members respond "aye.")

MR. WINDHAM:

All opposed with a "nay."  
(No response.)

MR. WINDHAM:

Motion carries.

MR. BURTON:

Thank you.

MR. WINDHAM:

Thank you.

All right. Ms. Lambert, if you'll step  
forward, the Restoration Tax Abatement Program.

MS. LAMBERT:

Good morning.

MR. WINDHAM:

Good morning.

MS. LAMBERT:

I have two new applications. The first  
one is 20170036 for Craig and Lisa Juengling in Orleans  
Parish. The second one is 20170042, Riverbend Revival,  
LLC in Jefferson, for a total investment of \$643,127.



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1                   This concludes the applications.

2                   MR. WINDHAM:

3                   Are there any questions concerning the  
4 Restoration Tax Abatement applications?

5                   (No response.)

6                   MR. WINDHAM:

7                   Is there a motion for approval?

8                   Made by Ms. Atkins; seconded by

9 Mr. Johns.

10                   All in favor, indicate with an "aye."

11                   (Several members respond "aye.")

12                   MR. WINDHAM:

13                   All opposed with a "nay."

14                   (No response.)

15                   MR. WINDHAM:

16                   Motion carries.

17                   Thank you, Ms. Lambert.

18                   Ms. Metoyer, the Enterprise Zone

19 Program.

20                   MS. METOYER:

21                   I have six new applications for

22 approval. 20151299, ASC, LLC, Ascension Parish;

23 20150228, ExxonMobil Corp, EBR Parish; 20131199 Maison

24 De Fleur Assisted Living, LLC, Livingston Parish;

25 20141406, Plantation Management Company, LLC, doing



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1 business as Harvest Manor Nursing Home, Livingston  
2 Parish; 20153774, Ruston Lodging Partner, LLC, Ouachita  
3 Parish; and 20150344, Summerfield of Hammond, LLC,  
4 Tangipahoa Parish.

5 MR. WINDHAM:

6 Thank you, Ms. Metoyer.

7 Are there any questions from any Board  
8 members?

9 (No response.)

10 MR. WINDHAM:

11 Any comments from the public?

12 (No response.)

13 MR. WINDHAM:

14 Is there a motion for approval?

15 Made by Representative Schexnayder;  
16 seconded by Major Coleman.

17 All in favor, indicate with an "aye."

18 (Several members respond "aye.")

19 MR. WINDHAM:

20 All opposed with a "nay."

21 (No response.)

22 MR. WINDHAM:

23 Motion carries.

24 MS. METOYER:

25 Next I have one contract amendment where



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1 we're requesting to remove one of the owners from an  
2 LLC -- from a corporation. I'm sorry. It's 20141291,  
3 Performance Contractors, Incorporated, and they wish to  
4 remove Brent J. Boe. This is West Baton Rouge Parish.

5 MR. WINDHAM:

6 All right. Are there any comments from  
7 the Board members concerning the removal of a member of  
8 an LLC?

9 (No response.)

10 MR. WINDHAM:

11 Comments from the public?

12 (No response.)

13 MR. WINDHAM:

14 Is there a motion for approval?

15 Made by Mayor Brasseaux; second by Ms.  
16 Cola.

17 All in favor, indicate with an "aye."

18 (Several members respond "aye.")

19 MR. WINDHAM:

20 All opposed with a "nay."

21 (No response.)

22 MR. WINDHAM:

23 Motion carries.

24 MS. METOYER:

25 I have six contract terminations to



1 present.

2 MR. WINDHAM:

3 Okay.

4 MS. METOYER:

5 20100818, Louisiana Fish Fry Products,  
6 Limited, East Baton Rouge Parish. The existing contract  
7 period was November 1 of 2013 through 10/31 of 2018.  
8 The requested term date is 10/31 of 2016. The program  
9 requirements have been met, and there are no additional  
10 jobs anticipated.

11 20130147, Starr Textile Services of  
12 Louisiana, LLC, Jefferson Parish. The existing contract  
13 is 3/15 of 2013 through 3/14 of 2018. The requested  
14 term date is 12/31 of 2016. The program requirements  
15 have been met. No additional jobs are anticipated.

16 20141041, Community Care Center of St.  
17 Martinville, LLC, St. Martin Parish. Existing contract  
18 period July 10, 2014 through July 9 of 2019. Requested  
19 term date is 7/21 of 2017. Program requirements have  
20 been met, and no additional jobs are anticipated.

21 20170927, The Regional Health System of  
22 Acadiana, LLC, Lafayette Parish. Existing contract  
23 period October 1 of 2011 through 9/30 of 2016.  
24 Requested term date is March 31 of 2014. The program  
25 requirements have been met. No additional jobs are



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1 anticipated.

2 20110776, Shell Chemical, LP, St.

3 Charles Parish. The existing contract period is April 1  
4 of 2012 through March 31 of 2017. The requested term  
5 date is March 5th of 2015. The program requirements  
6 have been met. No additional jobs are anticipated.

7 And 20130795, Gateway Preschool and  
8 Technology Center, LLC, Ascension Parish. Existing  
9 contract period of is April 1 of 2013 through March 31  
10 of 2018. The requested term date is March 31 of 2016.  
11 And the program requirements have been met. No  
12 additional jobs are anticipated.

13 MR. WINDHAM:

14 Thank you, Ms. Metoyer.

15 Are there any comments from the Board  
16 concerning the contract termination requests?

17 (No response.)

18 MR. WINDHAM:

19 Comments from the public?

20 (No response.)

21 MR. WINDHAM:

22 Is there a motion to approve the  
23 termination requests?

24 Made by President Miller; second by  
25 Mr. Slone.



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1 All in favor, indicate with an "aye."  
2 (Several members respond "aye.")

3 MR. WINDHAM:

4 All opposed with a "nay."  
5 (No response.)

6 MR. WINDHAM:

7 Motion carries.

8 MS. METOYER:

9 Next I have the contract cancellations,  
10 and we're going to defer the 20100985, Regatta Louisiana  
11 Seafood & Steakhouse in Jefferson Davis Parish. I have  
12 spoke with them, and they're going to file the required  
13 documents.

14 MR. WINDHAM:

15 All right.

16 MS. METOYER:

17 So we want to remove them from the list.

18 MR. WINDHAM:

19 So noted.

20 MS. METOYER:

21 I have five contract cancelations.  
22 20130236, Bolton Ford, LLC, Calcasieu Parish, the  
23 company did not meet the program requirements and has  
24 been notified of the cancelation; 20111099,  
25 Rehabilitation Services of Northeast Louisiana, LLC,



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1 Franklin Parish, the company did not meet the program  
2 requirements and has been notified of the cancelation;  
3 20110803, Rehabilitation Services of Southwest  
4 Louisiana, LLC, Beauregard Parish, the company did not  
5 meet the program requirements and has been notified of  
6 the cancelation; 20101050, Rehabilitation Services of  
7 Northeast Louisiana, LLC, Ouachita Parish, the company  
8 did not meet the program requirements and has been  
9 notified of the cancelation; and 20110758,  
10 Rehabilitation Services of Northwest Louisiana, LLC  
11 Jefferson Davis Parish, the company did not meet the  
12 program requirement, has been notified of this  
13 cancelation.

14 MR. WINDHAM:

15 So just to make sure everyone's aware,  
16 Department of Revenue will be advised of this?

17 MS. METOYER:

18 Oh, yes, immediately.

19 MR. WINDHAM:

20 Any sales taxes that were previously  
21 refunded will be recouped?

22 MS. METOYER:

23 Yes.

24 MR. WINDHAM:

25 No job tax credits will be created?



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1 MS. METOYER:

2 No.

3 MR. WINDHAM:

4 And no investment tax credits will be  
5 allowed?

6 MS. METOYER:

7 No. Any benefit they received will be  
8 recouped by Revenue.

9 MR. WINDHAM:

10 All right.

11 Are there any other comments or  
12 questions by the Board?

13 (No response.)

14 MR. WINDHAM:

15 Comments from the public?

16 (No response.)

17 MR. WINDHAM:

18 Is there a motion?

19 Made by Mr. Slone; seconded by Ms. Cola.

20 All in favor, indicate with an "aye."

21 (Several members respond "aye.")

22 MR. WINDHAM:

23 All opposed with a "nay."

24 (No response.)

25 MR. WINDHAM:



1 Motion carries.

2 MS. METOYER:

3 That concludes EZ.

4 MR. WINDHAM:

5 Thank you, Ms. Metoyer.

6 Next on the agenda we have the  
7 Industrial Tax Exemption Program, Ms. Kristen Cheng.

8 MS. CHENG:

9 Good morning.

10 MR. WINDHAM:

11 Good morning.

12 MS. CHENG:

13 I have 32 new applications. First we  
14 have 22 applications that were filed with advances prior  
15 to the Executive Order on June 24th of 2016.

16 MR. WINDHAM:

17 All right. These are renewals that  
18 were -- I'm sorry.

19 MS. CHENG:

20 These are applications.

21 MR. WINDHAM:

22 These are applications. Okay.

23 MS. CHENG:

24 That were filed -- that have advances  
25 done prior to the Executive Order.



1 MR. WINDHAM:

2 Mr. Adley.

3 MR. ADLEY:

4 Mr. Chairman, what I want to ask is  
5 that, as we normally do, we take them one at a time to  
6 deal with the questions some of them. Bearing in mind,  
7 albeit, they are prior to the Executive Order, at least  
8 my directions are, if there are any questions about  
9 whether or not they actually look like manufacturing, we  
10 always ask those questions. So if we could, if we'll  
11 take each one and approve or disapprove or whatever  
12 we're going to do individually would be helpful.

13 With that said, with the first one that  
14 she's going to present, the Air Liquide, I'll move for  
15 approval at the appropriate time.

16 MS. CHENG:

17 I do have a request from the company of  
18 International Paper to defer 20150274. They're not able  
19 to make it today.

20 MR. WINDHAM:

21 All right. Thank you, Mr. Adley.

22 Please proceed.

23 MS. CHENG:

24 20160660 Air Liquide Large Industries,  
25 U.S, LP in St. Charles Parish.



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MR. WINDHAM:

Are there any questions from the Board?

This is on Air Liquide.

(No response.)

MR. WINDHAM:

Any comments from the public concerning  
this application?

(No response.)

MR. WINDHAM:

Motion has been made by Mr. Adley;  
seconded by President Miller.

All in favor, indicate with an "aye."

(Several members respond "aye.")

MR. WINDHAM:

All opposed with a "nay."

(No response.)

MR. WINDHAM:

Motion carries.

MS. CHENG:

20151795, Blue Cube Operations, LLC in  
Iberville parish.

MR. WINDHAM:

Is there a representative from the  
company here?

Please step forward. Mr. Adley has



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1 questions, I believe.

2 Mr. Adley.

3 MR. ADLEY:

4 How are you? Good to see you again.

5 MR. ZATARAIN:

6 Good to see you, too.

7 MR. ADLEY:

8 On the Blue Cube, on the application,  
9 and then the -- do you represent Bollinger also or just  
10 Blue Cube?

11 MR. ZATARAIN:

12 No, sir.

13 MR. ADLEY:

14 On the Blue Cube application, the  
15 description of the work was simply "plant upgrade," and  
16 then some diaphragm rebuilds. What I'm looking for is  
17 just a better explanation of exactly what was done or is  
18 being done.

19 MR. WINDHAM:

20 Please identify yourself.

21 MR. ZATARAIN:

22 Yeah. This is Charles Zatarain. I  
23 represent Blue Cube.

24 The actual details of what debottling  
25 is, I don't know. I can certainly find out the actual



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1 activities that they do at the plant, but I'm sure it  
2 has with the upgrading the existing chemical plant. I'm  
3 happy to find out.

4 MR. ADLEY:

5 I got that. I'm just trying to find out  
6 what's included in the upgrade. The reason I'm asking  
7 the question, I noticed on several of these, it just  
8 simply said "upgrade," and on others, they were more  
9 specific about what they were doing and what was  
10 included.

11 MR. ZATARAIN:

12 Yes, sir.

13 MR. ADLEY:

14 Some of the things that were included  
15 were questionable. So those that come up that just  
16 simply say "upgrade," to make sure that we're not  
17 dealing with some maintenance issue, I'm asking the  
18 question what's included.

19 MR. ZATARAIN:

20 Sure. And in the actual asset  
21 description, which is part of the application, all the  
22 different projects that are actually being done in the  
23 upgrade are included in the application. Maybe not on  
24 the cover sheet, but the backup, all of the details of  
25 every project they did, asset that they bought, was



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1 included in the application.

2 MR. ADLEY:

3 So can the staff give us a clear idea of  
4 what's included here? Will you have a stack like that  
5 for every one of them?

6 MS. CHENG:

7 No. That's for the renewals.

8 MR. ADLEY:

9 I'm glad to hear that.

10 MS. CHENG:

11 This included a replacement roof, an air  
12 drier drum, a river water pump, tubing for calibration  
13 equipment.

14 MR. ADLEY:

15 Okay. Thank you very much.

16 MR. ZATARAIN:

17 And any of the maintenance-type stuff is  
18 taken out of the application amount. It's called a  
19 restricted amount. So, for example, in this  
20 application, they spent \$16.8-million. We restricted or  
21 reduced the application by \$2.7-million to cover things  
22 that were replaced for maintenance.

23 MR. ADLEY:

24 That's excellent. Thank you.

25 MR. ZATARAIN:



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1 Thank you, sir.

2 MR. WINDHAM:

3 Are there any further questions for  
4 Mr. Zatarain?

5 MR. ZATARAIN:

6 I'm going to wait for the next one.

7 MR. ADLEY:

8 I'll move for approval of both of the  
9 Blue Cubes.

10 MR. WINDHAM:

11 Ms. Cheng, did you read both of them?

12 MS. CHENG:

13 I did not.

14 MR. WINDHAM:

15 Can you read the second one, please?

16 MS. CHENG:

17 The next one is 20152020, Blue Cube  
18 Operations, LLC in Iberville Parish.

19 MR. WINDHAM:

20 Are there any other comments from the  
21 public concerning these applications?

22 (No response.)

23 MR. WINDHAM:

24 Questions from the Board?

25 (No response.)



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MR. WINDHAM:

Motion has been made; seconded by  
Mr. Williams.

All in favor, indicate with an "aye."  
(Several members respond "aye.")

MR. WINDHAM:

All opposed with a "nay."  
(No response.)

MR. WINDHAM:

Motion carries.

MR. ZATARAIN:

Thank you.

MR. WINDHAM:

Thank you.

MS. CHENG:

Next we have 20151878, Bollinger  
Algiers, LLC in Orleans Parish.

MR. WINDHAM:

All right. Mr. Adley, I think you have  
questions about this Bollinger or all of the Bollingers?

MR. ADLEY:

No. Only two or three of the Bollingers  
out of the group of seven or eight that they have.

The first one, they reference --

MR. WINDHAM:



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1 I think in this case, it would be  
2 appropriate for you to go ahead and read them all and  
3 ask questions about the specifics since it will be the  
4 same person answering the questions.

5 Please proceed.

6 MS. CHENG:

7 20151889, Bollinger Fourchon, LLC in  
8 Lafourche Parish; 20151869, Bollinger Larose, LLC in  
9 Lafourche Parish; 20151875, Bollinger Marine  
10 Fabricators, LLC in St. Mary Parish; 20151874, Bollinger  
11 Morgan City, LLC in St. Mary Parish; 20151872, Bollinger  
12 Shipyards, LLC in Jefferson Parish; 20151877, Bollinger  
13 Shipyards, LLC in St. Mary Parish; 20151871, Bollinger  
14 Shipyards Lockport, LLC in Lafourche Parish. And I  
15 believe Chand is theirs also, if you want to -- okay.  
16 And 20151873, Chand, LLC in Lafourche Parish.

17 MR. WINDHAM:

18 All right. Please identify yourself.

19 MR. ROUSSEL:

20 Craig Roussel, Executive Vice President  
21 of Bollinger Shipyards.

22 MR. WINDHAM:

23 Mr. Adley, if you can point out the ones  
24 specifically that you have questions for.

25 MR. ADLEY:



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1                   The first application, 20151878 in  
2 Orleans included software for 3D imaging. Just explain  
3 to me how that works inside the manufacturing process.

4                   MR. ROUSSEL:

5                   What it's used to do is layout the  
6 vessel itself, so someone who's looking to acquire a  
7 vessel can see a 3D model of it as it exists. What it  
8 does for my side, it helps with engineering to make sure  
9 there's no conflicts when we run piping, when we run  
10 railways and stuff. So it's a tool used in the design  
11 of the vessels.

12                  MR. ADLEY:

13                  And so the engineering then, that's part  
14 of the manufacturing process?

15                  MR. ROUSSEL:

16                  Yes, sir. For us. We're a one-stop  
17 shop. You come, you get it designed, engineered and  
18 built.

19                  MR. ADLEY:

20                  Okay.

21                  On 20151869 in Lafourche.

22                  MR. WINDHAM:

23                  Larose? Is that the Larose one?

24                  MR. ADLEY:

25                  Well, I've got a Lafourche one.



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MS. CHENG:

It's Larose in Lafourche Parish.

MR. ADLEY:

I've got 20151869. Is that Lafourche?

MS. CHENG:

That's correct.

MR. ADLEY:

And it included living quarters, and I'm trying to figure out how that relates to the manufacturing process.

MR. ROUSSEL:

The living quarters are for us to house our employees on site. That's what we use it for. If it's not allowed -- in the past, we've done it. If it's not allowed, we'll gladly take it out of the application for IT.

MR. ADLEY:

The living quarters, it is a 24/7 operation? Is there people in it 24 hours a day?

MR. ROUSSEL:

Yes, sir. We run two shifts, and when we're busy, there's two 12-hour shifts, so people are there -- you know, people actually live on the property.

MR. ADLEY:

I got you.



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1 MR. ROUSSEL:

2 And there's people from all over the  
3 state will come down and work, you know, kind of not  
4 really offshore, but they'll stay there, you know, as  
5 long as they're working for us.

6 MR. ADLEY:

7 Mr. Chairman, I want to at least mark  
8 that as a question for us. I'm not so sure we're  
9 convinced that living quarters is part of the actual  
10 manufacturing process, at least by what we would deem  
11 the definition to be.

12 MR. WINDHAM:

13 All right.

14 MR. ADLEY:

15 The other one I had was 20151871 also in  
16 Lafourche and it included office space and I'm trying  
17 to, in my mind, understand how that's part of the  
18 manufacturing process.

19 MR. ROUSSEL:

20 At that facility is where we're building  
21 the US Coast Guard vessels. It's a contractual  
22 requirement for us to provide office space.

23 Once again, it's -- you know,  
24 historically we've included that. If the Board has a  
25 problem with it, we can certainly remove it.



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1 MR. WINDHAM:

2 And who is it provided for? Is it  
3 provided for your staff or for the --

4 MR. ROUSSEL:

5 Both. We provide our staff and we're  
6 required to provide office space for the Coast Guard for  
7 resident inspectors on the site.

8 MR. WINDHAM:

9 So they're part of the inspection  
10 process of what you just constructed?

11 MR. ROUSSEL:

12 Yes, sir. The Coast Guard has to sign  
13 off as we build the vessel as it goes along, so we're  
14 required to provide office space. The whole setup is  
15 part of the contractual requirements.

16 MR. ADLEY:

17 But when you manufacture -- you're  
18 manufacturing boats for the Coast Guard, I assume?

19 MR. ROUSSEL:

20 Yes, sir.

21 MR. ADLEY:

22 When you build the boat, it's not  
23 actually part of the process of building the boat?

24 MR. ROUSSEL:

25 I think it's semantics because it's a



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1 contractual requirement of the contract. In order to  
2 be able to build, you have to provide that space to the  
3 government.

4 MR. ADLEY:

5 I got you.

6 And, Mr. Chairman, I think those are the  
7 only questions that I had of Bollinger. Just for the  
8 record, for 20151871 and 20151869, as we move forward,  
9 make sure that they at least record my vote as no. The  
10 Governor can try and make his decision about what to do  
11 with that.

12 MR. ROUSSEL:

13 Yes, sir.

14 MR. ADLEY:

15 It's pretty obvious to me that the  
16 living quarters is probably not part of the  
17 manufacturing process. And, albeit, the office is a  
18 requirement of the contract, it's certainly not part of  
19 the manufacturing process. All of the other  
20 applications that you have look fine to us.

21 MR. ROUSSEL:

22 Okay.

23 MR. WINDHAM:

24 So your vote is to deny the entire  
25 contract?



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1 MR. ADLEY:

2 No. I think if you'll just vote on each  
3 one of them each individually, and then when these two  
4 come up, I can at least be recorded no or anyone else  
5 who believes that living quarters and office space is  
6 not part of the manufacturing process.

7 MR. WINDHAM:

8 All right. Thank you, Mr. Adley.  
9 President Miller.

10 MR. MILLER:

11 With that same note of questions, is  
12 there a way for us to vote on those particular contracts  
13 a yes for everything except the living quarters and  
14 except the office space?

15 MR. WINDHAM:

16 I believe there is.

17 MS. CHENG:

18 They could amend the assets on the  
19 application with their filing of their Affidavit of  
20 Final Cost. Those can be removed at that time.

21 MR. WINDHAM:

22 All right.

23 MR. ADLEY:

24 So if we approve them with the removal  
25 of those two items, it is possible to do that?



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1 MR. ROUSSEL:

2 Yes, sir. We're willing to file to the  
3 wishes of the Board.

4 MR. ADLEY:

5 Okay. Then we certainly don't object to  
6 those items if they remove those items. We don't.

7 MR. WINDHAM:

8 Senator Chabert.

9 MR. CHABERT:

10 Thank you. Before we remove the items,  
11 Craig, inshore/offshore housing is a fairly standard  
12 practice throughout fabrication in locations like lower  
13 Lafourche, Plaquemine, Cameron, things of that nature in  
14 areas that are kind of difficult to get folks to move to  
15 when you have a larger contract. You get those folks  
16 that kind of come in and do like a seven-and-seven or  
17 14-and-seven or a 14/14, depending upon the life of the  
18 contract, and they'll just shift on and off just like  
19 they were working offshore; correct?

20 MR. ROUSSEL:

21 Correct. It's an integral part of our  
22 business. Without the housing, we don't have the  
23 workers. Without the workers, we don't have the work.  
24 So from our side -- you know, we respect the opinion of  
25 the Board, but from our side, it's an integral part of



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1 our business.

2 MR. CHABERT:

3 And I'll just, Mr. Chairman, members of  
4 the Board, vouch for the fact this is -- you can go to  
5 pretty much any fabrication yard in the lower parts of  
6 the state, and, again, Bollinger has a huge facility  
7 that they're constructing in Fourchon, and you go  
8 across, many of the folks, the tenants at Port Fourchon,  
9 they have living quarters on site. Why? Because it's  
10 literally at the end of the state. Just to commute  
11 there from a place like, say, Golden Meadow; right,  
12 which would be the mainland end of Lafourche Parish,  
13 it's a 25-minute drive.

14 So you're talking about making a commute to  
15 work that's very difficult for technical-skilled,  
16 welders, fitters, fabricators, tackers. It's easier to  
17 just actually house them on site for the manufacturing  
18 process. And, again, if you don't have the workers, you  
19 can't manufacturer the goods. So that's what I'll say  
20 in regards to living quarters.

21 MR. WINDHAM:

22 Thank you, Senator Chabert.

23 Mr. Slone.

24 MR. SLONE:

25 Senator Chabert just pretty much covered



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1 it because I was thinking inspectors are a part of the  
2 protocol also; right? They have to be housed there as  
3 you go through your manufacturing process, so they're  
4 included in this, the people that stay in this housing  
5 also; correct?

6 MR. ROUSSEL:

7 The inspectors don't stay on, but the  
8 office space that we provide is for the inspectors for  
9 the Coast Guard, who are required to be on site.

10 MR. SLONE:

11 Who are required to be there?

12 MR. ROUSSEL:

13 Yes, sir.

14 MR. WINDHAM:

15 Thank you, Mr. Slone.

16 Mr. Adley.

17 MR. ADLEY:

18 And Lafourche is an offshore --

19 MR. ROUSSEL:

20 It's in Larose and Fourchon where we do  
21 the housing, and it's a lot work we do. It's offshore  
22 vessels that we work on.

23 MR. ADLEY:

24 Okay. But the issue was that you were  
25 offshore, so you had to have people offshore to do the



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1 manufacturing, so I'm asking is the housing offshore?

2 MR. ROUSSEL:

3 No, sir. It's on our property.

4 MR. ADLEY:

5 Okay. The reason I'm asking the  
6 question, like in Calcasieu, for instance, they have  
7 lots of housing for the various plants that they have  
8 there also, but it's not part of the manufacturing  
9 process. The LOOP facility that I have oversight of,  
10 their housing is offshore that they have to be there 24  
11 hours a day. And so I'm asking is this housing offshore  
12 or is it onshore?

13 MR. ROUSSEL:

14 It's onshore at our facilities.

15 MR. ADLEY:

16 Okay.

17 MR. WINDHAM:

18 Senator Chabert.

19 MR. CHABERT:

20 I didn't realize I pressed my button.

21 MR. WINDHAM:

22 That's all right.

23 If it were offshore, it wouldn't be  
24 subject to property tax anyway I don't believe. It's  
25 not a Louisiana location.



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1 MR. ADLEY:

2 I think the issue is is that because  
3 they have to have somebody there to work 24 hours a day,  
4 when you're on shore, there are multiple places that you  
5 can live. It's not a requirement that the taxpayer, at  
6 least in our views, would exempt that from taxes. It's  
7 the idea how to exempt the manufacturing process from  
8 taxes and the property associated with that. Every  
9 plant requires somebody to work there.

10 MR. WINDHAM:

11 Senator Chabert.

12 MR. CHABERT:

13 While I agree with my good friend  
14 Senator Adley, when you're talking about contractual  
15 laborers coming in from literally all across the state  
16 and region for the term of the contract, it's difficult  
17 to get workers to relocate permanently to an area. And  
18 I will beg to differ in regard to that that there's  
19 ample housing available to, you know, 150 workers that  
20 are coming in for a specific time or term of a contract.  
21 That's why temporary housing for the actual  
22 manufacturers, the people with the welding masks that  
23 are actually doing the welding, is necessary in order to  
24 manufacture the product.

25 And it's -- is it onshore/offshore



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1 thing, this is -- the only thing that I was trying to  
2 relate that to is the housing for offshore workers on an  
3 offshore rig that are on a seven-and-seven split or a  
4 14-and-7 split, they run those types of operations  
5 onshore at the fabrication facility where they'll hire  
6 Welder John to come in for seven days and work seven  
7 days straight, and then they'll hire Welder Chabert to  
8 come in and work seven days straight. And then he'll go  
9 back to his home in Calcasieu and I'll go back to my  
10 home in Chauvin or what have you and we'll rotate that.  
11 That's what I was trying to equate to inshore/offshore,  
12 which is, again, a very common practice every day, like  
13 every company every day does this.

14 Thank you.

15 MR. WINDHAM:

16 Thank you, Senator.

17 Representative Carmody.

18 MR. CARMODY:

19 Thank you, sir.

20 Representing Bollinger, both of these  
21 are in Lafourche Parish. Do we have the evidence from  
22 Lafourche Parish governmental entities to support these  
23 properties?

24 MS. CHENG:

25 These are pre-Executive Order



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1 applications. Those are not required.

2 MR. CARMODY:

3 Okay. You might want to touch base with  
4 those particular government entities, because, again, I  
5 think this Board having that type of support, evidence  
6 of support, would be more favorable in coming forward  
7 and trying to be with you. But I do appreciate the task  
8 that Mr. Adley has, and I also appreciate the argument  
9 that is being made that, you know, that you have to have  
10 that as a component for part of the work that you do.

11 MR. ROUSSEL:

12 Thank you.

13 MR. CARMODY:

14 Thank you.

15 MR. WINDHAM:

16 Thank you.

17 All right. Any other comments from the  
18 Board members?

19 (No response.)

20 MR. WINDHAM:

21 Any other comments from the public?

22 (No response.)

23 MR. WINDHAM:

24 Ms. Cheng, let's go through them one by  
25 one for voting.



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1 MS. CHENG:  
2 20151878, Bollinger Algiers, LLC in  
3 Orleans.

4 MR. WINDHAM:  
5 Motion has been made by Mr. Adley for  
6 approval; seconded by Representative Carmody.

7 All in favor, indicate with an "aye."  
8 (Several members respond "aye.")

9 MR. WINDHAM:  
10 All opposed with a "nay."  
11 (No response.)

12 MR. WINDHAM:  
13 Motion carries.

14 MS. CHENG:  
15 20151889, Bollinger Fourchon, LLC in  
16 Lafourche Parish.

17 MR. WINDHAM:  
18 Motion is made by Mr. Adley; seconded by  
19 Major Coleman.

20 All in favor, indicate with an "aye."  
21 (Several members respond "aye.")

22 MR. WINDHAM:  
23 All opposed with a "nay."  
24 (No response.)

25 MR. WINDHAM:



1 Motion carries.

2 MS. CHENG:

3 20151869, Bollinger Larose, LLC in  
4 Lafourche Parish.

5 MR. WINDHAM:

6 This is the one with the housing.

7 MR. CHABERT:

8 Move for approval.

9 MR. WINDHAM:

10 Motion has been made by Senator Chabert  
11 for approval; seconded by Mr. Miller.

12 I believe we'll have a rollcall vote.

13 Are there any other comments on this  
14 one? This is the one with the housing on site. Any  
15 other comments that have not previously been heard?

16 (No response.)

17 MR. WINDHAM:

18 All right. Rollcall vote, please.

19 MS. SORRELL:

20 Robert Adley.

21 MR. ADLEY:

22 No.

23 MS. SORRELL:

24 Robert Barham.

25 MR. BARHAM:



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Yes.

MS. SORRELL:

Representative Schexnayder for  
Representative Abramson.

MR. SCHEXNAYDER:

Yes.

MS. SORRELL:

Mille Atkins.

MS. ATKINS:

Yes.

MS. SORRELL:

Mayor Brasseaux.

MAYOR BRASSEAU:

Yes.

MS. SORRELL:

Representative Carmody.

MR. CARMODY:

Yes.

MS. SORRELL:

Yvette Cola.

MS. COLA:

Yes.

MS. SORRELL:

Major Coleman.

MAJOR COLEMAN:



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1           Yes.  
2       MS. SORRELL:  
3           Rickey Fabra.  
4       MR. FABRA:  
5           Yes.  
6       MS. SORRELL:  
7           Senator Ronnie Johns.  
8       MR. JOHNS:  
9           Yes.  
10      MS. SORRELL:  
11      Robbie Miller.  
12      MR. MILLER:  
13      Yes.  
14      MS. SORRELL:  
15      Jan Moller.  
16      MR. MOLLER:  
17      Yes.  
18      MS. SORRELL:  
19      Senator Chabert.  
20      MR. CHABERT:  
21      Yes.  
22      MS. SORRELL:  
23      Secretary Pierson.  
24      SECRETARY PIERSON:  
25      Yes.



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MS. SORRELL:

Ronnie Slone.

MR. SLONE:

Yes.

MS. SORRELL:

Bobby Williams.

MR. WILLIAMS:

Yes.

MS. SORRELL:

Steve Windham.

MR. WINDHAM:

Yes.

MS. SORRELL:

All yeses and one no. Sixteen yeses.

MR. WINDHAM:

All right. So motion carries.

MR. ADLEY:

With that, if you'll let bygones be bygones, I'll move for approval of the next one.

MR. WINDHAM:

Please read out the next one, please.

MS. CHENG:

20151875, Bollinger Marine Fabricators, LLC in St. Mary Parish.

MR. WINDHAM:



1 All right. This one has no questions;  
2 correct?

3 Motion has been made by Mr. Adley;  
4 seconded by Mr. Miller, I believe. Oh, I'm sorry.  
5 Representative Carmody was the second.

6 All in favor, indicate with an "aye."  
7 (Several members respond "aye.")

8 MR. WINDHAM:

9 All opposed with a "nay."

10 (No response.)

11 MR. WINDHAM:

12 Motion carries.

13 MS. CHENG:

14 20151874, Bollinger Morgan City, LLC in  
15 St. Mary Parish.

16 MR. WINDHAM:

17 Motion is made for approval by Mr.  
18 Williams; seconded by Mr. Fabra.

19 All in favor, indicate with an "aye."  
20 (Several members respond "aye.")

21 MR. WINDHAM:

22 All opposed with a "nay."

23 (No response.)

24 MR. WINDHAM:

25 Motion carries.



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MS. CHENG:

21151872, Bollinger Shipyards, LLC in  
Jefferson Parish.

MR. WINDHAM:

Motion has been made by Mr. Slone;  
seconded by Ms. Atkins.

All in favor, indicate with an "aye."  
(Several members respond "aye.")

MR. WINDHAM:

All opposed with a "nay."  
(No response.)

MR. WINDHAM:

Motion carries.

MS. CHENG:

20151877, Bollinger Shipyards, LLC in  
St. Mary Parish.

MR. WINDHAM:

Motion has been made by Representative  
Schexnayder; seconded by Mr. Miller.

All in favor, indicate with an "aye."  
(Several members respond "aye.")

MR. WINDHAM:

All opposed with a "nay."  
(No response.)

MR. WINDHAM:



1 Motion carries.

2 MS. CHENG:

3 20151871, Bollinger Shipyards Lockport,  
4 LLC in Lafourche Parish.

5 MR. WINDHAM:

6 This is the one that has the offices as  
7 required by the contract.

8 Motion has been made by Mr. Adley;  
9 seconded by Senator Chabert. I'm sorry.

10 All in favor, indicate with an "aye."  
11 (Several members respond "aye.")

12 MR. WINDHAM:

13 All opposed with a "nay."  
14 (No response.)

15 MR. WINDHAM:

16 Motion carries.

17 MS. CHENG:

18 And then we have 20151873, Chand, LLC in  
19 Lafourche Parish.

20 MR. WINDHAM:

21 All right. There were no questions for  
22 that one either?

23 MR. ADLEY:

24 Which one?

25 MR. WINDHAM:



1                   Chand. That was also part of the  
2 Bollinger family, group, consortium.

3                   Any questions on Chand?

4                   MR. ADLEY:

5                   No. I didn't even see that one. The  
6 next one is Calumet.

7                   MR. WINDHAM:

8                   It's the one below that one.

9                   MR. ADLEY:

10                  Oh, Chand. Thank you.

11                  MR. WINDHAM:

12                  We just had -- it's the same group.

13                  Any questions or comments?

14                  (No response.)

15                  MR. WINDHAM:

16                  Motion has been made by Mr. Slone;  
17 seconded by Mr. Williams.

18                  All in favor, indicate with an "aye."

19                  (Several members respond "aye.")

20                  MR. WINDHAM:

21                  All opposed with a "nay."

22                  (No response.)

23                  MR. WINDHAM:

24                  Motion carries.

25                  Thank you, Mr. Roussel.



1 MR. ROUSSEL:

2 Thank you.

3 MS. CHENG:

4 Then we have 20151134, Calumet Packing,  
5 LLC in Caddo Parish.

6 MR. WINDHAM:

7 Mr. Adley, I believe you have questions.

8 MR. ADLEY:

9 I just didn't follow exactly what was  
10 happening. It said -- I understand it's a lubricants  
11 business, but it says an expansion with BP. I'm just  
12 curious what that was about, if it's a new relationship,  
13 a new facility. What's happening?

14 MR. WINDHAM:

15 Please identify yourself.

16 MS. SADLER:

17 I'm Jennifer Sadler, Tax Manager for  
18 Calumet.

19 Yes, we're doing like a -- it's a  
20 relationship with BP. We're helping with -- we're  
21 produce- -- like, we're packaging all of the hydraulic.

22 MR. ADLEY:

23 Are you building a new facility? Is  
24 that what that is?

25 MS. SADLER:



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1                   We constructed a new -- like, replaced  
2 the packaging line and stuff, and we've hired new  
3 people.

4                   MR. ADLEY:

5                   But you're expanding the manufacturing?  
6 It's not new; you're just expanding what's there?

7                   MS. SADLER:

8                   We create -- we bought new equipment to  
9 add additional packaging -- like new growth of business.

10                  MR. ADLEY:

11                  Okay. But it's part of your  
12 manufacturing is what I'm asking you?

13                  MS. SADLER:

14                  Yes.

15                  MR. ADLEY:

16                  Okay. Thank you, ma'am.

17                  MR. WINDHAM:

18                  Are there any other questions?

19                  (No response.)

20                  MR. WINDHAM:

21                  Motion was made by Representative  
22 Carmody; seconded by Major Coleman.

23                  Any other comments from the public or  
24 the Board?

25                  (No response.)



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MR. WINDHAM:

All in favor, indicate with an "aye."

(Several members respond "aye.")

MR. WINDHAM:

All opposed with "nay."

(No response.)

MR. WINDHAM:

Motion carries.

MS. CHENG:

I have 20151308, Folger Coffee Company  
in Orleans and 20151309, Folger Coffee Company in  
Orleans.

MR. WINDHAM:

Are there any questions related to  
Folgers?

MR. ADLEY:

Yes.

MR. WINDHAM:

Is there a representative from Folgers  
Coffee?

MR. ADLEY:

Maybe staff can help me with it if  
they're not here.

Under the project description, it simply  
says "annual plant additions." I just want to get



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1 comfortable with this is not -- when they use the word  
2 "annual," it throws up a flag. It looks like  
3 maintenance. I'm trying to figure out how you just  
4 annually, every year, expand the manufacturing line or  
5 the manufacturing facility. I'm trying to make sure I'm  
6 not looking at maintenance. The description simply says  
7 "annual plant additions."

8 MS. CHENG:

9 No. There's some additional chillers --

10 MR. ADLEY:

11 I didn't hear you, ma'am.

12 MS. CHENG:

13 There were additional chillers added and  
14 new hoppers.

15 MR. ADLEY:

16 So when you looked at the application,  
17 you didn't see maintenance; you saw an expansion of the  
18 manufacturing?

19 MS. CHENG:

20 I see additional -- yes, sir.

21 MR. ADLEY:

22 Thank you.

23 MR. WINDHAM:

24 Any other questions from any Board  
25 members concerning the Folgers application?



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(No response.)

MR. WINDHAM:

Comments from the public?

(No response.)

MR. WINDHAM:

Is there a motion?

Made by Representative Schexnayder;  
seconded by Mr. Slone.

All in favor, indicate with an "aye."

(Several members respond "aye.")

MR. WINDHAM:

All opposed with a "nay."

(No response.)

MR. WINDHAM:

Motion carries.

MS. CHENG:

20161533, Great Southern Galvanizing,  
Inc. in East Baton Rouge Parish.

MR. WINDHAM:

Mr. Adley.

MR. ADLEY:

In the description for this one is just  
"A new office building --

MR. WINDHAM:

Is there a representative --



1 MR. ADLEY:

2 -- to support galvanizing operations."

3 I recognize that an office building that the Coast Guard  
4 required for inspection. We didn't object to that once  
5 that was made clear. I'm trying to figure out how the  
6 office building in this one relates to the  
7 manufacturing.

8 MR. WINDHAM:

9 Please identify yourself.

10 MR. ALLISON:

11 Thank you. Don Allison with Advantous  
12 Consulting representing Great Southern Galvanizing.

13 There's two things, Mr. Adley. First of  
14 all, this is an application that was -- an advanced  
15 notification that was filed prior to June 24th, so it  
16 predates the Executive Order, and the test at that time  
17 was do you meet the definition of a manufacturing  
18 establishment that's in the constitution. And the test  
19 at that time was if you did, then the entire site did  
20 qualify. So I'll submit that because this one was  
21 grandfathered out of the Executive Order provisions,  
22 that the office building qualifies.

23 Second of all, I do have a copy of the  
24 Attorney General's opinion. Although it's very old,  
25 it's still in effect, and it does say, "If office or



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1 administration buildings are essentially and  
2 indispensably an integral or a component part to the  
3 manufacturing enterprise, they may qualify for the  
4 exemption."

5 So I've got those two reasons for including  
6 the office building in this application. And what they  
7 did was they expanded their office building. They built  
8 their facility in about 2011 or so with a small office  
9 building. It's right -- I've been to it. It's attached  
10 to the manufacturing building itself.

11 And then on this application, it's --  
12 again, they doubled the size of the existing office  
13 building. The exemption did apply to the first office  
14 building; therefore, we think it should apply to the  
15 expansion of the first office building, especially  
16 because it predates the Executive Order.

17 MR. WINDHAM:

18 Thank you, Mr. Allison.

19 Mr. Adley.

20 MR. ADLEY:

21 I just wanted to make a couple comments  
22 about I've heard this word "grandfather" used several  
23 times. Nothing, nothing was ever grandfathered for  
24 prior, new applications. The only grandfathering that  
25 has ever been included was for renewals that came in



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1 under the old rules. This Board has always had and  
2 still has the responsibility to determine whether or not  
3 items fall inside what you would deem to be  
4 manufacturing, and obviously, if you believe office  
5 facilities are, then that's how you accordingly should  
6 vote.

7 My directions have been made very clear  
8 is that in years past, it is this Governor's view that  
9 this Board has become very, very liberal with its  
10 interpretation of what the process was. The inclusion  
11 of office space was certainly, in our view, part of that  
12 liberal interpretation, that it does not fit inside the  
13 description of manufacturing process.

14 Albeit, it's things they've done, Don,  
15 in the past, this Board had the responsibility with  
16 every new application to determine whether or not they  
17 think that it falls in that case.

18 And on the issue of grandfathering, that  
19 discussion relates only to the renewals that we get this  
20 meeting, I think, we get 140 of them that the Governor  
21 agreed to go ahead and not object to those renewals  
22 being renewed. But this is a new application, and as  
23 such, the Board has the right to determine whether or  
24 not they believe office space is actually part of the  
25 operations.



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1 I clearly got it when the Coast Guard  
2 required it in the contract to inspect their vessels. I  
3 got that. But this is office space. This is desks and  
4 chairs and things that really have nothing to do, it  
5 appears to me, to the manufacturing process.

6 Mr. Chairman, at least for my  
7 perspective representing the Governor, that we would be  
8 recorded as no on this one. He'll obviously make the  
9 final determination, but we do not believe office space  
10 is appropriate part of the manufacturing process, and in  
11 this application, that's all it is. It's not an  
12 expansion to a line, it's not hiring new people. It's  
13 not doing any of those things. It's just building a new  
14 office building.

15 MR. ALLISON:

16 May I respond?

17 MR. WINDHAM:

18 Please.

19 MR. ALLISON:

20 With all due respect, Mr. Adley, I'm  
21 going to try to quote the Executive Order. I believe  
22 it's Section 1, and if someone, either with me or not  
23 with me, can hand me a copy of the Executive Order, it  
24 will certainly be helpful, but if not, I'll try to do it  
25 by memory. I'm pretty sure Section 1 of the Executive



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1 Order clearly states that the provisions of the  
2 Executive Order, it says for applications or contracts  
3 for which an advanced notification form is required, the  
4 Executive Order applies to those contract applications  
5 whose advance notification form is filed after June  
6 24th, 2016. So any applications, whether it's new or a  
7 renewal contract, if the advanced notification is filed  
8 before June 24th, 2016, I think that provision makes it  
9 clear the Executive Order does not apply to it. I think  
10 that's the staff separates the agenda like they do in  
11 one category that we have -- this one says "Advance  
12 Filed Prior to June 24th, 2016," and the next category  
13 is for "Advance Filed After," and those are the ones  
14 that the Executive Order does apply to, as the Secretary  
15 mentioned at the beginning of the meeting, but not to  
16 the ones on this page.

17 MR. WINDHAM:

18 Mr. Miller.

19 MR. MILLER:

20 Don, on the application I'm looking at,  
21 it has total equipment of \$1.1-million, and then there's  
22 a reduction investment that's not to be considered.

23 What is that equipment?

24 MR. ALLISON:

25 The application includes some new



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1 equipment that replaced some old equipment. The new  
2 equipment was bigger, more expensive, et cetera, so we  
3 had to subtract the cost of the original equipment.

4 MR. MILLER:

5 What is the equipment?

6 MR. ALLISON:

7 It's galvanizing equipment is best I can  
8 tell you.

9 MR. MILLER:

10 So you're saying that \$1.1-million worth  
11 of equipment was actually manufacturing equipment?

12 MR. ALLISON:

13 Oh, yes, sir. The equipment is --

14 MR. MILLER:

15 So just the whole application isn't just  
16 a new office building; it's the building at 104,000, and  
17 there was manufacturing equipment at \$1.1-million?

18 MR. ALLISON:

19 I believe it was.

20 MR. MILLER:

21 That's what I'm looking at here.

22 MS. CHENG:

23 The building is only \$100,000, but it  
24 was manufacturing equipment, forklifts, bush hogs, that  
25 was 1.1-million.



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MR. ALLISON:

Then we subtracted the cost of what they replaced to come down a to a --

MR. MILLER:

That's what I'm looking at.

MR. ALLISON:

Yes, sir.

MR. WINDHAM:

Any other questions, Mr. Miller?

MR. MILLER:

No. I think I'm good.

MR. WINDHAM:

Mr. Slone.

MR. SLONE:

Yeah. I just wanted to ask, Don, what's being done in this building?

MR. ALLISON:

Galvanizing.

MR. SLONE:

Similar to President Miller, but what's the building being used for and what's being done inside? I think that's important.

MR. ALLISON:

You know, the company and the name indicates it's a galvanizing company. It clearly



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1 qualifies as manufacturer under the definition of  
2 manufacturing establishing and under the definition of  
3 manufacturing in the new rules.

4 MR. SLONE:

5 But it's all housed under one roof, the  
6 office space and the galvanizing operation?

7 MR. ALLISON:

8 As best I can recall, they were attached  
9 to the office was one part and the manufacturing  
10 establishment was another.

11 I think someone is sitting behind me now  
12 that might can help me.

13 MR. SLONE:

14 Because it actually says "New office  
15 building to support galvanizing operations," but what  
16 are we actually looking at?

17 MR. ALLISON:

18 I'm sorry, Mr. Slone, what was that?

19 MR. SLONE:

20 I was just looking at the application,  
21 "New office building to support galvanizing operations."

22 MR. ALLISON:

23 Yes, sir. And Mr. Rengal (sic) behind  
24 me was giving me a -- on galvanizing.

25 They take metal and dip it into



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1 different chemicals and things and it coats the metal,  
2 and that's called the galvanizing process. It clearly  
3 meets the definition of a manufacturing establishment as  
4 far as what's the operation that's happening at this  
5 facility.

6 MR. WINDHAM:

7 All right. Mr. Slone.

8 MR. SLONE:

9 So that is happening in this new office  
10 building?

11 MR. ALLISON:

12 Well, it's all connected. The office  
13 building clearly -- the galvanizing operation could not  
14 operate without the office building that supports it.  
15 You know, the administrative part of the business has to  
16 happen so that the operational part of the business can  
17 also happen.

18 MR. SLONE:

19 Thank you.

20 MR. WINDHAM:

21 Thank you.

22 Mr. Adley.

23 MR. ADLEY:

24 Mr. Miller made a really good point in  
25 recognizing how much actual equipment was being



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1 replaced. Albeit, I don't know whether that's  
2 maintenance or not. I certainly would not object to  
3 approval of this application less the 104,541 for the  
4 office space.

5           Everybody get that no manufacturing,  
6 nothing moves unless you've got office space somewhere.  
7 We get that. But the constitution clearly says, and  
8 this Board got way away from it. That was the  
9 Governor's objection all along, that this Board got  
10 clearly away from the definition of part of the process  
11 of manufacturing, making the product. Desks and chairs  
12 and file cabinets are clearly not part of that. So for  
13 that reason, we are going to object to it as long as  
14 that piece is in there, Don. If that piece were out, we  
15 wouldn't object.

16           I will tell you that when it gets to his  
17 desk, you can fight a valiant battle out here if you  
18 want to, and this Board can approve it, but you may put  
19 at risk of your entire application over \$104,000 in  
20 property taxes. I personally wouldn't do that. I can  
21 tell you he's been very adamant about the use of office  
22 space as part of the manufacturing process.

23           MR. ALLISON:

24           I can tell you we've got the Attorney  
25 General's opinion that say this stuff qualifies.



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1 MR. ADLEY:

2 Okay.

3 MR. WINDHAM:

4 Are there any other questions from the  
5 Board concerning this?

6 MR. ALLISON:

7 I also, I really believe the  
8 grandfathering provision applies. These applications on  
9 this page are grandfathered out of the provisions of the  
10 Executive Order clearly under the Section 1 of the  
11 Order.

12 MR. ADLEY:

13 Don, I hear you, but I want to make it  
14 very clear to the Board, regardless of what it says, my  
15 job is to sit here and represent the Governor's view,  
16 and what I'm giving you is his view and you can pass it  
17 if you want to. Now, when he disapproves the entire  
18 amount, at least let the record reflect that you, Don,  
19 had an opportunity to at least remove the \$104,000  
20 office space from the property tax rolls and continue to  
21 get a million dollars in property tax exemption. I  
22 just -- I don't know. You can push it if you want to,  
23 but once it gets up there on his desk, my guess is he's  
24 going to say no.

25 MR. ALLISON:



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1                   Okay. My team is telling me to concede  
2 here and remove the 104,000 from the application so as  
3 not to take the chance that Mr. Adley is describing.

4                   MR. WINDHAM:

5                   All right. Thank you, Mr. Allison.  
6                   Mr. Miller.

7                   MR. MILLER:

8                   Question. On the building, you have  
9 restricted amount on absolute equipment of 741,000. Any  
10 of that some of the office or is the office actually  
11 \$104,000 or is it all knew? Can it be a lower number is  
12 what I'm trying to help you get to.

13                  MR. LEONARD:

14                  It's my understanding --

15                  MR. WINDHAM:

16                  Please identify yourself.

17                  MR. LEONARD:

18                  My name is Jimmy Leonard, Advantous  
19 Consulting, and the equipment is as described earlier.

20                  MR. WINDHAM:

21                  So with that, you're requesting that  
22 your application be amended to remove the 104 and  
23 change?

24                  MR. ALLISON:

25                  If that's the proper amount.



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1 Kristin, is that the --

2 MS. CHENG:

3 Just the building would be removed.

4 MR. ALLISON:

5 Yeah. Remove the office building part.  
6 She's telling me that's 104,000. So, yes, that's what  
7 I'm asking.

8 MR. WINDHAM:

9 Is there any further discussion?

10 (No response.)

11 MR. WINDHAM:

12 Is there a motion to approve this  
13 subject to the removal of the office building?

14 Made by Mr. Slone; seconded by Ms.  
15 Atkins.

16 Is there any other additional comments  
17 from the public?

18 (No response.)

19 MR. WINDHAM:

20 All in favor, indicate with an "aye."

21 (Several members respond "aye.")

22 MR. WINDHAM:

23 All opposed with a "nay."

24 (No response.)

25 MR. WINDHAM:



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Motion carries.

Thank you, Mr. Allison, Mr. Leonard.

MR. ALLISON:

Thank you, Mr. Chairman, Board.

MR. WINDHAM:

International Paper has been deferred.

MS. CHENG:

Has been deferred.

MR. WINDHAM:

Requested for deferral.

MS. CHENG:

20151094, Monsanto Company &  
Subsidiaries, St. Charles Parish.

MR. WINDHAM:

Are there any questions regarding  
Monsanto?

MR. ADLEY:

Yes, sir.

MR. WINDHAM:

Mr. Adley.

MR. ADLEY:

I apologize. I thought I had them all  
marked, but I do have a note by this one. It included  
in the application, as I understand it, it was dates and  
various other things outside of the manufacturing, it



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1 appears to me. So can you get more specific for me  
2 exactly what this one does?

3 MS. POWERS:

4 Mr. Adley, my name is Dare Powers, and  
5 I'm with Didier Consultants. And first I want to  
6 apologize for members of Monsanto not being here.  
7 They're having to come from out of state, and there was  
8 a travel problem.

9 This application is probably very unique  
10 in that Secretary Pierson and the members of LED spent  
11 years working with Monsanto to encourage, convince them  
12 to spend \$1-billion and create 100 jobs in St. Charles  
13 Parish. This was not an easy feat because it was very  
14 competitive. The decision was made, an announcement was  
15 made by LED and groundbreaking has taken place. And,  
16 also, in the incentive package that was offered to  
17 Monsanto, and as we know, these are pre-Executive  
18 Orders, the Industrial Tax Exemption was offered.

19 The 975-million is the project, and we  
20 have project description forms. It is all associated  
21 with that project and was reviewed by LED when running  
22 the return on investment. We can --and I will be glad  
23 to go back and to address any questions about any  
24 assets, but I want you to know that it has spent years  
25 for LED to have this company make this decision, and



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1 this is what we need in this state. And like I said, I  
2 will be more than happy to break down any lined item,  
3 but that 975,000 or million is associated with the  
4 project.

5 MR. WINDHAM:

6 So this is an entirely new operation  
7 from the ground up?

8 MS. POWERS:

9 It is a green space in St. Charles.  
10 They are developing a new product. It's called Dicamba.  
11 It will be made here in Louisiana. It will then be  
12 exported to different -- because of the strength and the  
13 intensity, which will give Monsanto the ability to  
14 create an entire new product.

15 MR. WINDHAM:

16 So is it fair to say that any and all  
17 expenditures of dollars were to establish this  
18 manufacturing operation?

19 MS. POWERS:

20 The 975 was, correct, and, like I said,  
21 we can go back and look at project descriptions because  
22 we had to create them many times because of what was  
23 occurring in trying to get the project to come to  
24 Louisiana.

25 MR. WINDHAM:



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1 Thank you.

2 Mr. Adley.

3 MR. ADLEY:

4 When I went through the list of all of  
5 the things that were done. I mean, clearly I understand  
6 the new boilers and the water capacity and the control  
7 room, the maintenance shop. I'm not -- and the new deep  
8 well. I'm not so for sure -- I believe the main gate  
9 and the upgrade of the internal road system or the new  
10 lab.

11 Now, I do understand -- I want you to  
12 make a couple more comments for me about the green space  
13 issue. Give me some background on that. That may help  
14 me with these other items.

15 MS. POWERS:

16 You have ever -- and we would love for  
17 you to do this, if you ever came to take a tour of  
18 Monsanto, there's an existing facility there. It's been  
19 there for years, supports many employees in St. Charles  
20 Parish. Obviously there was an additional green space.  
21 And what I mean, green space, there was nothing built  
22 there, and that was one of positive things when we were  
23 negotiating on with LED was negotiating with their  
24 project group is that here in St. Charles we had the  
25 capacity, we had the land. There was absolutely nothing



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1 on it. If you visited the groundbreaking, there was  
2 nothing but a tent and some beautiful, gold shovels.  
3 There was nothing there. You have to drive past the  
4 existing facility to get to where the new Dicamba  
5 project will be located. So there was nothing to, you  
6 might say, support the new project from the perspective.  
7 Obviously there's some, you know, between the two, but  
8 it was a green space. There's nothing there right now,  
9 or there's starting to be things there, but at the time  
10 that the decision was made.

11 MR. WINDHAM:

12 So when you say "green space," you mean  
13 there was empty land there? It had be defined -- part  
14 of that definition for that manufacturing operation and  
15 facility was to put a gate there and put a fence around  
16 it so that it could all be established and secured.

17 MS. POWERS:

18 Oh, yeah. But it has to have a --  
19 because of the type of product, it was a very  
20 different -- you know, it's secured in a different way.

21 MR. WINDHAM:

22 Senator Chabert.

23 MR. CHABERT:

24 In plain speak, there was a cane field  
25 that had no cane on it.



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MS. POWERS:

Thank you.

MR. WINDHAM:

Mr. Adley.

MR. ADLEY:

We won't have an objection to that one.

MR. WINDHAM:

All right. Can I take that as a motion,  
Mr. Adley?

MR. ADLEY:

Yes.

MR. WINDHAM:

Is there a second?

Seconded by Major Coleman.

Any other questions or comments from the  
Board?

(No response.)

MR. WINDHAM:

Or from the public?

(No response.)

MR. WINDHAM:

All in favor, indicate with an "aye."

(Several members respond "aye.")

MR. WINDHAM:

All opposed with a "nay."



1 (No response.)

2 MR. WINDHAM:

3 Motion carries.

4 MS. POWERS:

5 Thank you.

6 MS. CHENG:

7 20160700, PBF Holding Company, LLC in  
8 St. Bernard Parish.

9 MR. WINDHAM:

10 Are there any questions concerning --

11 MR. ADLEY:

12 The only question I have, when I saw the  
13 application, it just said "see attached list," and I'm  
14 sure it's my fault, but I can't find the list. I just  
15 couldn't find anywhere. So I don't have a clue what's  
16 happening here. If you could just tell me what this  
17 one's about.

18 MR. WINDHAM:

19 Please identify yourself.

20 MR. SLOAN:

21 Okay. My name is Pat Sloan with Merit  
22 Advisors. The property in question is the Chalmet  
23 Refinery, and these are 2016 additions which are  
24 increasing capacity and also addressing tankage  
25 problems. One of the problems in the facility is a



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1 limitation in their tank capacity, and so there's a  
2 number of items in here that are addressing that.

3 MR. ADLEY:

4 I didn't know maintenance items, on the  
5 staff, you didn't see any maintenance? All new  
6 additions?

7 MS. CHENG:

8 No. There's am some wireless tank  
9 gauges.

10 MR. ADLEY:

11 Thank you.

12 When you put on your application "see  
13 attached list," I don't have a list, so I apologize to  
14 you.

15 MR. SLOAN:

16 Okay. I'll certainly get a list.

17 MR. ADLEY:

18 Thank you.

19 MR. WINDHAM:

20 Any other questions by the Board?

21 (No response.)

22 MR. WINDHAM:

23 Motion made by Mr. Adley; second by  
24 Mr. Slone.

25 All in favor, indicate with an "aye."



1 (Several members respond "aye.")

2 MR. WINDHAM:

3 All opposed with a "nay."

4 (No response.)

5 MR. WINDHAM:

6 Motion carries.

7 Thank you, sir.

8 MR. SLOAN:

9 Thank you.

10 MS. CHENG:

11 2015016, PCS Nitrogen Fertilizer, LP in  
12 Iberville Parish and 20150162A, PCS Nitrogen Fertilizer,  
13 LP in Ascension Parish.

14 MR. WINDHAM:

15 Are there any questions related to the  
16 PCS?

17 MR. ADLEY:

18 On the second application of PCS, it  
19 just said "addition." Tell me what they're adding, if  
20 you will, ma'am.

21 MR. WINDHAM:

22 Is there a representative from PCS  
23 Nitrogen with us today?

24 Mr. Zatarain, please step forward and  
25 identify yourself.



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MS. CHENG:

This was TR5 acid plant, debottling and plant upgrades.

MR. ZATARAIN:

I'm Charles Zatarain, again.

MS. CHENG:

Tail gas expander, load case air compressor driver, gas cooler.

MR. ZATARAIN:

It's 40 pages of exhibits on this.

MR. ADLEY:

Thank you very much. Again, when the description just says "addition," it doesn't tell us anything.

MR. ZATARAIN:

The online file, which we're using now, doesn't allow 30 pages of exhibits --

MR. ADLEY:

I just came off of rough paper to slick paper. I can't help you.

MR. WINDHAM:

Mr. Adley, we are going to get you into the modern age.

Motion made by Representative Schexnayder if there are no more questions; seconded by



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1 Major Coleman.

2 All in favor, indicate with an "aye."

3 (Several members respond "aye.")

4 MR. WINDHAM:

5 All opposed with a "nay."

6 (No response.)

7 MR. WINDHAM:

8 Motion carries.

9 MR. ZATARAIN:

10 Thank you.

11 MR. WINDHAM:

12 Thank you.

13 MS. CHENG:

14 And, finally, we have 20141294, REG  
15 Geismar, LLC in Ascension Parish.

16 MR. WINDHAM:

17 Are there any questions or comments from  
18 the Board for REG Geismar?

19 (No response.)

20 MR. WINDHAM:

21 Are there any comments from the public?

22 (No response.)

23 MR. WINDHAM:

24 Motion is made by Representative  
25 Schexnayder; seconded by Major Coleman.



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1 All in favor, indicate with an "aye."

2 (Several members respond "aye.")

3 MR. WINDHAM:

4 All opposed with a "nay."

5 (No response.)

6 MR. WINDHAM:

7 Motion carries.

8 All right. That gets us through the new  
9 applications that were prior to the Executive Order.

10 Now we're moving to the post-Executive Order  
11 applications summary, and can you give us a little  
12 overview of what the new horizon world looks like?

13 MS. CHENG:

14 Okay. These applications were filed  
15 with advances after the Executive Order on June 24th.  
16 All of these companies did get local approval from all  
17 of their local taxing bodies, and they do have  
18 fully-executed corporative endeavor agreements with the  
19 state and with LED.

20 MR. WINDHAM:

21 All right. Thank you. And those are  
22 two requirements?

23 MS. CHENG:

24 Yes, sir.

25 MR. WINDHAM:



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1                   And there's requirements for jobs, too,  
2 I believe.

3                   MS. CHENG:

4                   Yes. The all require jobs unless there  
5 was a compelling reason for retention.

6                   MR. WINDHAM:

7                   Okay. All right. With that, are there  
8 any questions about the new world we live in by any of  
9 the Board members?

10                  MR. ADLEY:

11                  Just --

12                  MR. WINDHAM:

13                  Mr. Adley.

14                  MR. ADLEY:

15                  The second or third one that we'll look  
16 at, we can probably end up taking these in globo, but I  
17 have just a couple questions for them, but the second  
18 one I think the Board really needs to look at is this  
19 first one we see talks about retention of jobs and then  
20 talks about an addition. Can someone just give us a  
21 little more comment about what was added and the what  
22 assurances do we have of the retention.

23                  MS. CHENG:

24                  Which application is that?

25                  MR. WINDHAM:



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1                   This is BASF.

2                   Do we have a representative?

3                   MS. CHENG:

4                   Well, jobs are actually created with  
5 that project because that one is a project that was  
6 completed in conjunction with Praxair that's also on  
7 this application. So those are Praxair -- with Praxair.

8                   MR. ADLEY:

9                   Praxair, P-r-a-x-a-i-r; is that what  
10 you're saying?

11                  MS. CHENG:

12                  Yes, sir.

13                  MR. ADLEY:

14                  So the BASF and those, they all go  
15 together?

16                  MS. CHENG:

17                  Yes.

18                  MR. ADLEY:

19                  And just tell me a little bit about what  
20 was added to retain the jobs. That's only because the  
21 retention of jobs in the Executive Order was a little  
22 different animal. I just want some questions about how  
23 the addition to retain the jobs.

24                  MS. CHENG:

25                  Well, what I'm saying is that new jobs



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1 were created with this project, but they're --

2 MR. WINDHAM:

3 I got you, ma'am, but they've got an  
4 application that's got zero jobs based on the retention  
5 of jobs. I'd really like to know more about that if I  
6 can.

7 MR. WINDHAM:

8 Is there a representative from BASF?  
9 Please step forward and identify  
10 yourself.

11 MR. YURA:

12 Good morning. Tom Yura. I'm the Site  
13 General Manager for BASF facility in Geismar, Louisiana.

14 When we approached LED, there's two  
15 parts to this project. So we have a partnership with  
16 Praxair. They're going to build a new syngas separation  
17 unit on our site. Our site that we're building -- that  
18 they're building this new syngas separation unit was a  
19 green field. So what we have to do as part of our  
20 partnership is we have to build all of the utilities, we  
21 have to build the pipelines, we have to build the  
22 drainage, we have to build the foundations. So this  
23 partnership is cooperative. So for us, the reason we  
24 had no jobs listed is because this is directly connected  
25 to the Prax. If Prax doesn't come, if they don't build,



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1 if they don't produce the jobs, we obviously get no  
2 credit. This is how we split the project up.

3 MR. WINDHAM:

4 You wouldn't spend any money either?

5 MR. YURA:

6 And we wouldn't spend any money because  
7 we wouldn't build infrastructure if they weren't going  
8 to build a box on top.

9 MR. WINDHAM:

10 Mr. Adley.

11 MR. ADLEY:

12 I got it. Thank you very much.

13 MR. WINDHAM:

14 Secretary Pierson.

15 SECRETARY PIERSON:

16 Mr. Yura?

17 MR. YURA:

18 Yes?

19 SECRETARY PIERSON:

20 One of the other features that ITEP  
21 recognizes is contract workers, which I don't see a  
22 column, but I know sometimes when someone will invest  
23 maybe 156-million or 32-million, there might be ongoing  
24 contract workers that are necessary to do maintenance on  
25 these apparatuses over time. Is that a feature?



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1 MR. YURA:

2 Contract, of course. I mean, if you  
3 look at our site, how we split things up between owner  
4 workers and contract workers, we maintain over 500  
5 stable contract workers on our site. By adding new  
6 infrastructure that we're going to do, new construction  
7 workers, so whether it is with partner, like we have  
8 with MMR, with Mike, who provides contract electricians  
9 on our site to maintain new transformers, maintain new  
10 circuit gear, we'll bring people like that in. And,  
11 yeah, you have to increase that body as well.

12 SECRETARY PIERSON:

13 I want to bring that into the  
14 conversation particularly for, you know, the development  
15 professional and some of the other people that work in  
16 this arena that that is a feature that is recognized and  
17 it is important and at LED, we're going to need to be  
18 able to convey that information to the Board in other  
19 years.

20 MR. YURA:

21 No. And that's a great point. If you  
22 talk to many of the contractor firms, I mean, if you  
23 look at many of the employee; right, that they have,  
24 they'll spend 20 years, 30 years, 40 years coming in and  
25 out of the contractor gate to go ahead and provide



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1 necessary maintenance services or other services that we  
2 need to stay in existence.

3 SECRETARY PIERSON:

4 We'll certainly be looking for net new,  
5 not just retained, like we have in the past, but with an  
6 investment like this, it would appear that there --

7 MR. YURA:

8 There has to be net new.

9 SECRETARY PIERSON:

10 -- likely that there's net new.

11 Thank you.

12 MR. WINDHAM:

13 Are there any other or questions for the  
14 gentleman from the Board members?

15 (No response.)

16 MR. WINDHAM:

17 Thank you, sir.

18 MR. ADLEY:

19 I don't have questions -- is it  
20 WestRock, you said?

21 No, I don't have any question of that.

22 The last group I had a question of, and  
23 hopefully we can take these in globo, Mr. Chairman, if  
24 possible. I'm trying to understand what LA3 does. I'm  
25 just not familiar with them. I notice it says they're a



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1 manufacturer -- solar energy manufacturer facility. I  
2 expected that they did panels or something, but then  
3 when I read the application, it look like generating  
4 electricity. So I just really would like to just know  
5 more about what they do.

6 MR. WINDHAM:

7 Please step forward and identify  
8 yourself.

9 MR. HERSKOVITS:

10 Hi. I'm David Herskovits, Director of  
11 Development for the Southeast for Eagle Solar Group.

12 LA3 West Baton Rouge is an electric  
13 manufacturing production plant through solar energy.

14 MR. ADLEY:

15 So just walk me through the process. I  
16 mean, you obviously manufacture the energy. I assume  
17 somebody buys it; is that what --

18 MR. HERSKOVITS:

19 Yes, sir.

20 MR. ADLEY:

21 And who is the buyer?

22 MR. HERSKOVITS:

23 It's the local utility to the region  
24 that would ultimately be the buyer of the electricity.  
25 So it's a utility-scale project.



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1 MR. ADLEY:

2 So other than the normal generation of  
3 electricity that we knew of today, this would be through  
4 solar panels? I mean, is that how this works?

5 MR. HERSKOVITS:

6 Yes, sir. It would be very similar to a  
7 natural gas manufacturing facility, except for obviously  
8 the technological differences there.

9 MR. ADLEY:

10 Okay.

11 MR. WINDHAM:

12 So is this a solar panel farm, is the  
13 phrase they call it?

14 MR. HERSKOVITS:

15 Solar farm, solar facility, yes, sir.

16 MR. WINDHAM:

17 Solar farm, yes.

18 Are there any other questions?

19 Mr. Miller.

20 MR. MILLER:

21 On the summary on the job on the  
22 applications, you're showing on the three projects  
23 \$50-million worth of investment and four permanent jobs.  
24 Do y'all have contractor jobs as Secretary Pierson was  
25 talking about just a moment ago?



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1 MR. HERSKOVITS:

2 So outside of those construction, there  
3 is the potential for such, but we basically outline what  
4 we were very confident and sure of through the  
5 construction process.

6 Eagle is actually owned by the  
7 construction company that will be hiring locally to do  
8 the construction work, and then obviously for the  
9 permanent jobs, of course, as well.

10 MR. WINDHAM:

11 Any other questions by any of the other  
12 Board members?

13 (No response.)

14 MR. WINDHAM:

15 All right. Mr. Adley, I believe you  
16 want to make a motion in globe to approve these?

17 MR. ADLEY:

18 Yes, sir.

19 MR. WINDHAM:

20 Have they all been read?

21 MS. CHENG:

22 I haven't read them.

23 MR. MILLER:

24 Just a second.

25 Senator Johns.



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MR. JOHNS:

I'm just going to go ahead and second  
Mr. Adley's --

MS. CHENG:

I haven't read them.

MR. WINDHAM:

Okay. Please proceed.

MS. CHENG:

20170493, Air Products and Chemicals,  
Inc. in Ascension Parish; 20170548, BASF Corporation in  
Ascension Parish; 20170550, BASF Corporation in  
Ascension Parish; 20170444, LA3 West Baton Rouge, LLC in  
West Baton Rouge Parish; 20161942, LA3 West Baton Rouge,  
LLC in West Baton Rouge Parish; 20170505, LA3 West Baton  
Rouge, LLC in West Baton Rouge Parish; 20170273,  
Phillips 66 Partners, LP in Calcasieu Parish; 20170546,  
Praxair, Inc. in Ascension Parish; and 20170067,  
WestRock CP, LLC in Jackson Parish.

MR. WINDHAM:

Thank you, Ms. Cheng.

A motion has been made by Mr. Adley;  
seconded by Senator Johns to approve all of these in  
globo.

Are there any other comments from the  
public, questions from the Board members?



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1 (No response.)

2 MR. WINDHAM:

3 All in favor, indicate with an "aye."

4 (Several members respond "aye.")

5 MR. WINDHAM:

6 All opposed with a "nay."

7 (No response.)

8 MR. WINDHAM:

9 Motion carries.

10 So I would like to congratulate the  
11 Board on passing the first applications in the  
12 post-Executive Order and new rules era, so  
13 congratulations to all.

14 Please proceed.

15 MS. CHENG:

16 And I have this one post-Executive Order  
17 MCA application that was deferred from the October  
18 meeting. It's 201701887, ASH Industries, Inc. in  
19 Lafayette Parish.

20 MR. WINDHAM:

21 All right. Mr. Miller.

22 MR. MILLER:

23 I believe this is an appropriate time.

24 As everyone knows, we've been discussing this particular  
25 application and approximately 15, 16 others that appear



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1 to be small projects that were just lumped into the MCA  
2 filing because that was the way it was always done, and  
3 through much work and several folks going through -- and  
4 I'd like to commend the staff of LED and I believe the  
5 Governor's office and Senator Adley.

6 I would like to make a motion that deals  
7 with this particular one, and, like I said, those 15 or  
8 16 others that fall in that group, and the motion I  
9 would present -- actually, all of the Board members have  
10 a copy of it in front of you -- is the motion for the  
11 Board's consideration of certain pending applications in  
12 light of Board of Commerce and Industry rules -- rules  
13 changes taking place on June 20th, 2017. The motion  
14 seeks to combine the intent of both the old and new  
15 rules and are in the best interest of the State of  
16 Louisiana.

17 Applications meeting the following  
18 requirements will be considered by the Board for  
19 approval: Number 1, a company's investment or project  
20 must be less than \$5-million. Number 2, machinery and  
21 equipment will have been purchased, constructed  
22 completed and placed in service prior to the Executive  
23 Order JBE16-26 dated 6/24/2016. Number 3, Industrial  
24 Tax Exemption application for the capital investment set  
25 forth in Number 2 above has been submitted by June 19th,



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1 2017. Number 4, the project subject to the Industrial  
2 Tax Exemption application must have created jobs and has  
3 secured the approval of local government officials,  
4 parish council, school board and sheriff and/or  
5 municipality. That should be added. Number 5, special  
6 consideration will be given to true, value-added capital  
7 investment projects that contribute to the expansion of  
8 new manufacturing or increased production capabilities  
9 in Louisiana. Number 6, the Industrial Tax Exemption  
10 application should expand job opportunities and create  
11 new skills within the Louisiana workforce and bring  
12 commerce to Louisiana that was not present before. And,  
13 finally, Number 7, Board consideration of these  
14 applications will occur through February 2018 Board  
15 meeting, after which point, no further consideration of  
16 these applications will be taken.

17 That was the motion.

18 MR. WINDHAM:

19 That was the motion.

20 Mr. Adley.

21 MR. ADLEY:

22 I want to second the motion and make a  
23 comment if I can.

24 First of all, we want to thank President  
25 Miller for your tenacity in hanging in there trying to



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1 work our way through this particular issue avoiding  
2 making emergency rules and changes to the rules. The  
3 Board itself has the ability by a motion to make some  
4 decisions about what and how you're going to handle  
5 things, and obviously this gives us this opportunity.  
6 It's a very restricted motion, and it has become very  
7 limited who may or may not apply under the motion.

8 I just wanted to make it very clear,  
9 though, as we pass this motion, it has nothing to do  
10 with the restriction of the Governor's ability to either  
11 accept or reject what ends up in front of him. We're  
12 simply going to be sending, by our own selections,  
13 certain ones that fell in this limbo status out there up  
14 to his desk, but it still, he has the ability to accept  
15 or reject. I just want the record to be very clear that  
16 he had that ability even with the passage of this  
17 motion.

18 And so with that in mind, I certainly  
19 would second the motion.

20 MR. WINDHAM:

21 Thank you, Mr. Adley.

22 Are there any other comments from the  
23 Board concerning the motion?

24 (No response.)

25 MR. WINDHAM:



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1                   Are there any comments from the public  
2 concerning the motion that has been placed forward?

3                   (No response.)

4                   MR. WINDHAM:

5                   All in favor, indicate with an "aye."  
6                   (Several members respond "aye.")

7                   MR. WINDHAM:

8                   All opposed with a "nay."  
9                   (No response.)

10                  MR. WINDHAM:

11                  Motion carries.

12                  So with that, we can proceed to ASH  
13 Industries.

14                  MR. MILLER:

15                  ASH is on the table; correct?

16                  MS. CHENG:

17                  Yes, sir.

18                  MR. MILLER:

19                  I'll make a motion that we approve the  
20 ASH application.

21                  MR. WINDHAM:

22                  Motion has been made by Mr. Miller;  
23 seconded by Mr. Slone.

24                  Any comments from the Board members  
25 concerning this one?



1 (No response.)

2 MR. WINDHAM:

3 Any further comments from the public?

4 (No response.)

5 MR. WINDHAM:

6 All in favor, indicate with an "aye."

7 (Several members respond "aye.")

8 MR. WINDHAM:

9 All opposed with a "nay."

10 (No response.)

11 MR. WINDHAM:

12 Motion carries.

13 Please proceed.

14 So for the rest of them, I believe  
15 they'll be at the next Board meeting?

16 MS. CHENG:

17 We'll get to that. There's some on the  
18 appeals.

19 MR. WINDHAM:

20 Okay.

21 MS. CHENG:

22 But we're not there.

23 MR. WINDHAM:

24 All right. Please proceed.

25 MS. CHENG:



1                   We have 141 renewals. These are timely  
2 renewals.

3                   MR. WINDHAM:

4                   Oh, good. Please proceed.

5                   MS. CHENG:

6                   Do you want me to read all of them?

7                   MR. WINDHAM:

8                   Mr. Adley.

9                   MR. ADLEY:

10                  Mr. Chairman, if I remember right,  
11 there's 141 of these.

12                  MS. CHENG:

13                  Yes, sir.

14                  MR. ADLEY:

15                  I don't think it's needed to read every  
16 one. I do want to put in the record at this meeting,  
17 we've never really done this, and I think it's an  
18 appropriate time to do it.

19                  As we take these renewals that are  
20 basically grandfathered in, we are depending upon the  
21 department, LED, and we're depending upon the staff, as  
22 you present all of these things, we assume that you have  
23 gone through each one, the promises that were made when  
24 they initially made these applications, they've honored  
25 those promises, and that's what's before us. I just



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1 want the record to reflect and make sure that the  
2 department itself tells us that is the case, that the  
3 promises have been kept, there's nothing here where  
4 someone didn't do what they were supposed to do is  
5 before us; is that correct?

6 MS. CHENG:

7 Yes, sir, that's correct.

8 MR. ADLEY:

9 Okay. Thank you, ma'am.

10 MR. WINDHAM:

11 With that, there's been a motion made by  
12 Mr. Slone to approve these in globo; seconded by Ms.  
13 Cola.

14 Are there any comment on any of the  
15 renewals from any of the Board members?

16 (No response.)

17 MR. WINDHAM:

18 Any comments from the public concerning  
19 the renewals that are before us?

20 (No response.)

21 MR. WINDHAM:

22 All in favor, indicate with an "aye."

23 (Several members respond "aye.")

24 MR. WINDHAM:

25 All opposed with a "nay."



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(No response.)

MR. WINDHAM:  
Motion carries.

MS. CHENG:  
I have nine late renewals.

MR. WINDHAM:  
Nine late renewals. Please proceed.

MS. CHENG:  
20110498, Firestone Polymers, LLC in Calcasieu Parish, their initial contract expired 12/31/15 and they requested renewal 10/2 of '17; 20110499, Firestone Polymers, LLC in Calcasieu Parish, initial contract expired 12/31/15, late renewal was requested 10/2 of '17; 20110500, Firestone Polymers, LLC in Calcasieu Parish, initial contract expired 12/31/15, late renewal was requested 10/2 of '17; 20120661, Firestone Polymers, LLC in Calcasieu Parish, initial contract expired 12/31 of '16, late renewal requested on 10/2 of '17; 21120662, Firestone Polymers, LLC in Calcasieu Parish, initial contract expired 12/31/16, late renewal requested 10/2 of '17; and 20120663, Firestone Polymers, LLC in Calcasieu Parish, initial contract expired in 12/31 of 2016, late renewal is requested 10/2 of '17. And it was verified with the assessor, the Calcasieu Parish assessor, that no taxes



1 have been paid of these assets, so they're still  
2 eligible.

3 MR. WINDHAM:

4 Is there a representative from Firestone  
5 Polymers with us today?

6 Please step forward and identify  
7 yourself.

8 MS. MOORE:

9 Ashley Moore (sic) with Ryan, LLC,  
10 representative for Firestone.

11 MR. WINDHAM:

12 Thank you. Can you tell us why they  
13 were late?

14 MS. MOORE:

15 They were late -- there was some  
16 transition both at Firestone, personnel changes, and we  
17 have taken over their exemption processes from here.  
18 And so when we were doing a check with the county to  
19 ensure everything was in order, we found that those were  
20 late. And we worked with Ms. Cheng to square up the  
21 applications and get them as promptly as we were able to  
22 once we realizes that there was a renewal missing.

23 MR. WINDHAM:

24 All right. Thank you.

25 Mr. Adley.



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1 MR. ADLEY:

2 Just for, I guess, a couple of members  
3 that haven't been with us before, when we've had late  
4 renewals, we only have three choices, that's to approve  
5 it, reject it or create some penalty. And what the  
6 Board has done on all other late renewals was reduce  
7 them by one year, which is the equivalent of basically a  
8 20 percent reduction. Instead of five years, it would  
9 be four years because they were late.

10 With that said, I'd like to make a  
11 motion that we apply the same rule to this one that  
12 we've done in the past with the approval being less the  
13 20 percent or for four years.

14 MR. WINDHAM:

15 Mr. Adley, thank you for that motion.  
16 Is there a second?

17 MR. MILLER:

18 Is it just Firestone or all of them?

19 MR. WINDHAM:

20 Just Firestone right now.

21 MR. ADLEY:

22 Unless there's something really unusual  
23 with the others, I would make the same motion for all of  
24 them, because that's exactly how we've treated every one  
25 who was late.



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1                   We came to the conclusion, ma'am, just  
2                   so you'll know, we understand your personnel changes,  
3                   but these exemptions are really for the benefit of the  
4                   company, and it's really important that they handle  
5                   their own business.

6                   MR. WINDHAM:

7                   Senator Johns.

8                   MR. JOHNS:

9                   Thank you, Mr. Chairman. It's my first  
10                  time to sit in proxy on this Board, but is this -- has  
11                  there been a precedent to this in the past; is that...

12                 MR. WINDHAM:

13                 Yes, sir.

14                 MR. JOHNS:

15                 Okay.

16                 MR. WINDHAM:

17                 This is the way that they've been  
18                 handled, all of the renewals, for this Board. This is  
19                 the way they've all been handled by this Board as  
20                 appointed by the Governor.

21                 MR. JOHNS:

22                 Okay. Thank you.

23                 MR. WINDHAM:

24                 Motion has been made by Mr. Adley;  
25                 seconded by Representative Carmody.



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1 Any further comments from the Board?

2 (No response.)

3 MR. WINDHAM:

4 Comments from the public?

5 (No response.)

6 MR. WINDHAM:

7 All in favor, indicate with an "aye."

8 (Several members respond "aye.")

9 MR. WINDHAM:

10 All opposed with a "nay."

11 (No response.)

12 MR. WINDHAM:

13 Motion carries.

14 Thank you, ma'am.

15 MS. MOORE:

16 Thank you.

17 MS. CHENG:

18 Then we have 20140933, Georgia-Pacific  
19 Corrugated, LLC in Ouachita Parish, the initial contract  
20 expired 12/31 of '16, late renewal was received 10/27 of  
21 20017; 20140934, Georgia-Pacific Corrugated, LLC in  
22 Ouachita Parish, initial contract expired 12/31/16, late  
23 renewal received 10/27 of '17; and 20140920,  
24 Georgia-Pacific Corrugated, LLC in Beauregard Parish,  
25 initial contract expired 12/31 of '16, late renewal was



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1 requested 10/27 of '17.

2 MR. WINDHAM:

3 And do we have a representative from  
4 Georgia-Pacific here?

5 Sir, please step forward and identify  
6 yourself.

7 MR. GUIDRY:

8 Thank you, Mr. Chairman. My name is  
9 George Guidry. I've actually worked with Koch Company's  
10 public sector, but under the Koch umbrella, they own  
11 Georgia-Pacific, so I'm here representing  
12 Georgia-Pacific.

13 MR. WINDHAM:

14 And can you tell us why you're late?

15 MR. GUIDRY:

16 I'd like to give you a good reason, but  
17 I don't have any.

18 No, the Georgia-Pacific Wood Products  
19 facility in Beauregard Parish used to be owned by  
20 Temple-Inland. It was sold to International Paper that  
21 decided they didn't want to be in that business anymore,  
22 and Georgia-Pacific bought that facility. And somewhere  
23 in that process is when these things kind of just didn't  
24 get taken care of.

25 As I understand, Georgia-Pacific



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1 corrugated in West Monroe, that's in Ouachita Parish,  
2 both of those, for some reason, the initial application  
3 was filed late. And for some reason, the folks that  
4 were handling it thought that once it was approved, it  
5 was approved for five years. And that's what started  
6 this snowball, because that's not exactly the way it  
7 works.

8           Once it's filed late -- it was filed  
9 actually two years late, so they only got three years on  
10 that first contract, and that's the reason why nobody  
11 really thought to look to make sure that, you know,  
12 whether the contract had expired or not.

13           And then we also had the department used to  
14 send out notices, so the people that were handling these  
15 things up in Atlanta didn't get that notice, but that's  
16 not the department's fault. That's the folks that's  
17 supposed to be handling this, that's their  
18 responsibility.

19           MR. WINDHAM:

20                     Thank you, Mr. Guidry.

21                     Mr. Adley.

22           MR. ADLEY:

23                     As much as I hate to make the motion,  
24 George, but you sitting there as a long time friend, the  
25 truth is, Georgia-Pacific is a very large company.



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1 Clearly get that, the way we have handled these in the  
2 past. Georgia-Pacific would still have a four-year  
3 exemption. It would be reduced by one year. And I  
4 would make the same motion for this one as we've done  
5 all of the others.

6 MR. WINDHAM:

7 Thank you, Mr. Adley.

8 Is there a second?

9 Made by Ms. Cola.

10 Any further comments from public?

11 (No response.)

12 MR. WINDHAM:

13 Questions from the Board members?

14 (No response.)

15 MR. WINDHAM:

16 All in favor, indicate with an "aye."

17 (Several members respond "aye.")

18 MR. WINDHAM:

19 All opposed with a "nay."

20 (No response.)

21 MR. WINDHAM:

22 Motion carries.

23 MR. GUIDRY:

24 Thank you.

25 MR. WINDHAM:



1 Thank you, Mr. Guidry.

2 MS. CHENG:

3 I have 30 change in name only contract  
4 amendment requests. Conrad Aluminum, LLC, Contracts  
5 20090338, 20100251, 20110215, 20120626, 20130079,  
6 20130079A, 20130390 and 20160980 is being changed to  
7 Conrad Shipyard Amelia, LLC in St. Mary Parish.

8 Motiva Enterprise, LLC, Contracts 062487  
9 and 20161297 is being changed to Equilon Enterprises,  
10 LLC dba Shell Oil Products US in Assumption Parish.

11 Motiva Enterprises, LLC, Contracts  
12 20080555, 20080555A, 20130125, 20140815, 20160871,  
13 20160872, 20161204 and 20161205 is being changed to  
14 Equilon Enterprises, LLC dba Shell Oil Products US in  
15 St. Charles Parish.

16 And I do have a correction on this last  
17 one. It's supposed to be in St. James Parish.

18 Motiva Enterprises, LLC, Contracts  
19 062488, 20091029, 20010897, 20130629, 20140741,  
20 20140742, 20161295, 20161296, 201671297, 20161368,  
21 20161369, and 20161370 are being changed to Equilon  
22 Enterprises, LLC dba Shell Oil Products US in St. James  
23 Parish.

24 MR. WINDHAM:

25 Thank you, Ms. Change.



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1                   Noting that change in parishes, is there  
2 a motion to approve the name changes?

3                   Made by Representative Carmody; seconded  
4 by Mr. Williams.

5                   Any questions from the public, comments?  
6 (No response.)

7 MR. WINDHAM:

8                   All in favor, indicate with an "aye."  
9 (Several members respond "aye.")

10 MR. WINDHAM:

11                   All opposed with a "nay."  
12 (No response.)

13 MR. WINDHAM:

14                   Motion carries.

15 MS. CHENG:

16                   I have 12 contract transfers. Alon  
17 Refining-Krotz Springs, Inc., Contracts 20090077 and  
18 20120550 in St. Landry Parish being transferred to Delek  
19 US Holdings, Inc.

20                   Louisiana Corrugated Products, LLC,  
21 Contracts 20080260, 20090770, 20110820, 20120803 and  
22 20130809 in Ouachita Parish are being transferred to  
23 WestRock CP, LLC.

24                   Quality Iron Fabricators, Inc. in  
25 Livingston Parish, Contracts 20111165A and 20150738 are



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1 being transferred to Stevendale Road, LLC.

2 And Quality Iron of Louisiana, LLC in  
3 Livingston Parish, Contracts 20111165, 20130414 and  
4 20150737 are being transferred to Stevendale Road, LLC.

5 MR. WINDHAM:

6 Are there any questions concerning the  
7 transfers of the exemption contracts?

8 (No response.)

9 MR. WINDHAM:

10 Comments from the public?

11 (No response.)

12 MR. WINDHAM:

13 Motion made by President Miller for  
14 approval; seconded by Ms. Atkins.

15 All in favor, indicate with an "aye."

16 (Several members respond "aye.")

17 MR. WINDHAM:

18 All opposed with a "nay."

19 (No response.)

20 MR. WINDHAM:

21 Motion carries.

22 MS. CHENG:

23 And I have four partial contract  
24 transfers. Southern Recycling, LLC, Contract 20120581,  
25 Southern Recycling, LLC in St. Mary Parish is retaining



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1 \$65,716 in assets, and Southern Recycling, LLC in West  
2 Baton Rouge Parish is receiving \$490,932 in assets from  
3 Contract 20120581.

4 Southern Recycling, LLC, 20140697,  
5 Southern Recycling, LLC in Calcasieu is retaining  
6 \$181,067 in assets in Calcasieu and is transferring  
7 \$495,774 to Southern Recycling in West Baton Rouge  
8 Parish.

9 MR. WINDHAM:

10 I think that should be 459 on ours.

11 MS. CHENG:

12 I'm sorry. It does say 459. They're  
13 receiving \$459,774 in assets in West Baton Rouge Parish.

14 Souther Recycling, LLC, Contract  
15 20140697, Southern Recycling, LLC in Calcasieu Parish at  
16 8086 Global Drive, Sulfur, Louisiana is retaining, it's  
17 actually the number in parentheses, \$54,158 is being  
18 retained at that site, and \$126,909 is being transferred  
19 to the Souther Recycling site at Calcasieu Parish at 901  
20 North First Avenue, Lake Charles, Louisiana.

21 We have Cameron LNG, LLC, Contract  
22 20130429, Cameron LNG is retaining \$8,520,758,000 in  
23 Cameron Parish and is transferring \$500-million to  
24 Cameron LNG in Calcasieu Parish.

25 MR. WINDHAM:



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1 All right. Are there any comments from  
2 the board?

3 (No response.)

4 MR. WINDHAM:

5 Questions from the public?

6 (No response.)

7 MR. WINDHAM:

8 Senator Johns made the motion to approve  
9 the partial transfers; seconded by Mr. Slone.

10 All in favor, indicate with an "aye."

11 (Several members respond "aye.")

12 MR. WINDHAM:

13 All opposed with a "nay."

14 (No response.)

15 MR. WINDHAM:

16 Motion carries.

17 MR. Burton.

18 MR. BURTON:

19 I need to go back to Quality Jobs for a  
20 second. It was noted that on my request for a change in  
21 location, I inadvertently said the wrong address, so I  
22 just want on the record to show that the Sasol 20130926  
23 was changing from 2101 Houston River Road to 2201 Old  
24 Spanish Trail. I inadvertently said 22001, so I just  
25 want the record to reflect that.



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MR. WINDHAM:

So noted.

All right. Thank you, Mr. Burton.

I believe the next ones we have are late renewal appeals.

MS. CHENG:

Appeals. These CARBO appeals are actually being deferred because the company was not able to be here.

MR. WINDHAM:

Okay. The first one is deferred. Now, application appeals, are these related to the --

MS. CHENG:

Post-Executive Order MCAs, yes, sir.

MR. WINDHAM:

They're all related to the ones -- in relation to the motion made by Mr. Millar?

MS. CHENG:

Yes, sir.

MR. WINDHAM:

All right.

MS. CHENG:

We have Bancroft Bag, Application 20170813 in Ouachita Parish. They're appealing the



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1 Board's decision to deny their application at the June  
2 28th meeting.

3 MR. WINDHAM:

4 Mr. Adley.

5 MR. ADLEY:

6 So on this list, and in accordance with  
7 the motion that Mr. Miller made, what you're presenting  
8 us are all applications that fit within that motion; is  
9 that correct or not?

10 MS. CHENG:

11 Yes, sir, I believe so, but we -- I  
12 believe the motion has to be made to reconsider these  
13 applications.

14 MR. ADLEY:

15 I got that, but before I even reconsider  
16 them, I just want to make sure that -- I know Mr. House  
17 did a very good job of putting together this motion. I  
18 want to make sure that these fall within the guidelines  
19 of that motion.

20 MS. CHENG:

21 I believe Bancroft Bag does, but I have  
22 not received documentation for Calumet Lubricants or  
23 Calumet Shreveport Lubricants & Waxes or all of their --

24 MR. ADLEY:

25 Okay. Well, I would like to make a



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1 motion that we simply reconsider those that have  
2 provided the appropriate paperwork documentation so that  
3 you can make a decision that it falls within those  
4 guidelines. That doesn't say they can't bring it forth  
5 at the next meeting, but we certainly ought not be just  
6 sitting her blind without any documentation. So I'd ask  
7 that we only reconsider those that have provided  
8 documentation that fit with inside that motion that  
9 Mr. Miller made earlier.

10 MS. CHENG:

11 Okay.

12 MR. WINDHAM:

13 So your motion is to open all of these  
14 for reconsideration?

15 MR. ADLEY:

16 No, it's not. My motion is to only  
17 reconsider those at this time that have provided  
18 documentation to the staff so they can determine that it  
19 clearly falls inside those guidelines of that motion.

20 MR. WINDHAM:

21 So can I suggest that we would open this  
22 for reconsideration of all of them --

23 MR. ADLEY:

24 No.

25 MR. WINDHAM:



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1                   -- for when they bring the information  
2 in? Otherwise, we'd have to do the same thing next  
3 time.

4                   MR. ADLEY:

5                   Well, you will. When they bring the  
6 documentation, you would just simply reconsider them at  
7 that time. That's what you would do. I think it's  
8 inappropriate to put them all up when they have not met  
9 the documentation they need to give to the staff.

10                  MR. WINDHAM:

11                  All right. Thank you.

12                  Ms. Cheng, so which ones have submitted  
13 the proper documents?

14                  MS. CHENG:

15                  I believe only Bancroft Bag.

16                  MR. WINDHAM:

17                  All right. So we'll do this in order.

18                  MS. CHENG:

19                  I have --

20                  MR. WINDHAM:

21                  I know we have someone from Calumet  
22 here.

23                  MS. CHENG:

24                  I haven't received the approval  
25 documents from the locals.



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1 MR. WINDHAM:

2 That's correct. That's my  
3 understanding, too.

4 Mr. Slone.

5 MR. SLONE:

6 I was just going to indicate that  
7 Bancroft, we should move forward with Bancroft.

8 MR. WINDHAM:

9 So let's move forward with the first  
10 one.

11 There's a motion on the floor to open  
12 for reconsideration Bancroft Bag's application. There's  
13 a second by Major Coleman.

14 Are there any comments from the Board  
15 concerning opening of the reconsideration?

16 (No response.)

17 MR. WINDHAM:

18 Are there any comments from the public?

19 (No response.)

20 MR. WINDHAM:

21 All in favor of opening the application  
22 for reconsideration, indicate with an "aye."

23 (Several members respond "aye.")

24 MR. WINDHAM:

25 All opposed with a "nay."



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1 (No response.)

2 MR. WINDHAM:

3 The Bancroft Bag application is open for  
4 reconsideration.

5 We have all of the documentation as  
6 required by motion that was passed earlier; correct?

7 MS. CHENG:

8 Yes, sir.

9 MR. WINDHAM:

10 What's your recommendation?

11 MR. ADLEY:

12 Based upon that motion, is the staff's  
13 recommendation that we would approve that application;  
14 is that correct?

15 MS. CHENG:

16 No. They --

17 MR. ADLEY:

18 We don't have the documentation.

19 MS. CHENG:

20 I was told that it meets the new  
21 requirements, when Mr. Miller read them, so if the  
22 company's here and can prove to y'all that...

23 MR. ADLEY:

24 Do we have them?

25 MR. WINDHAM:



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Mr. Slone.

MR. SLONE:  
We have it.

MS. CHENG:  
You have it in front of you.

MR. WINDHAM:  
We have it. Okay.  
So the motion is to approve this one by  
Mr. Slone?

MR. SLONE:  
Yes.

MR. WINDHAM:  
Is there a second?  
Made by Major Coleman.  
For Bancroft Bag only.  
Are there any other questions from the  
Board?

(No response.)

MR. WINDHAM:  
Comments from the public?  
(No response.)

MR. WINDHAM:  
All in favor, indicate with an "aye."  
(Several members respond "aye.")

MR. WINDHAM:



1 All opposed with a "nay."

2 (No response.)

3 MR. WINDHAM:

4 Motion carries.

5 Now we have the next one.

6 MS. CHENG:

7 Calumet lubricants, LP, Application  
8 20170189 in Bossier Parish.

9 MR. WINDHAM:

10 Is there a representative from Calumet  
11 with us?

12 Please step forward and identify  
13 yourself. There will be questions.

14 MR. ADLEY:

15 What I gathered a moment ago, what I'm  
16 trying to find out is that these -- do you have the  
17 documentation on this one? I thought you only had it on  
18 one company.

19 MS. CHENG:

20 I do only have it on Bancroft.

21 MR. ADLEY:

22 Then -- okay. I would just ask the  
23 Board that we not reconsider anything until they have  
24 the documentation, and this company or any others that  
25 do not have that documentation in play, that you get



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1 that documentation to them and then it would be the  
2 appropriate thing to take it up at that time.

3 MR. WINDHAM:

4 So in that case, I believe we should  
5 defer listening or hearing all of the appeals. Is that  
6 a motion that was made by --

7 SECRETARY PIERSON:

8 I want to be clear I understand. The  
9 document that's being referred to here, I just want to  
10 be clear, is Exhibit B, which is the local resolution;  
11 is that...

12 MR. WINDHAM:

13 Yes. That's Item 4 on here, "Project  
14 subject to ITE application must have created jobs and  
15 has secured approval of local government officials," and  
16 that was the motion we passed earlier. So that was Item  
17 Number 4.

18 SECRETARY PIERSON:

19 So those are not accounting documents  
20 you need; those are local support resolutions that you  
21 need?

22 REPRESENTATIVE FOR CALUMET:

23 This is the first time hearing this,  
24 so...

25 SECRETARY PIERSON:



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1                   It just became an available option to  
2 you about an hour ago.

3                   MR. ADLEY:

4                   This is a new option.

5                   SECRETARY PIERSON:

6                   So you will proceed to the police jury,  
7 the school board and the sheriff in Bossier Parish and  
8 in Caddo Parish and the City of Shreveport if it's  
9 within that municipality. LED has the templates for us  
10 to provide, and we'll assist you with instructions to  
11 the local economic organizations there that can assist  
12 you in approaching those elected officials.

13                  MR. WINDHAM:

14                  If you need the Board's assistance,  
15 we're more than happy to help also.

16                  All right. With that...

17                  MS. CHENG:

18                  With the deferral of those appeals, I  
19 believe that concludes.

20                  MR. WINDHAM:

21                  We don't have a motion for that.

22                  A motion has been made by Representative  
23 Carmody to defer all of the appeals; seconded by Major  
24 Coleman.

25                  Is there any further discussion on



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1 deferral of the appeals?

2 (No response.)

3 MR. WINDHAM:

4 Any further comments from the public?

5 (No response.)

6 MR. WINDHAM:

7 All in favor, indicate with an "aye."

8 (Several members respond "aye.")

9 MR. WINDHAM:

10 All opposed with a "nay."

11 (No response.)

12 MR. WINDHAM:

13 Motion carries.

14 Secretary Pierson, I believe you've  
15 already made your comments for the day or do you have  
16 some more you'd like to add?

17 SECRETARY PIERSON:

18 I'll add quickly, if I may.

19 Finishing up my second year of service  
20 to the Governor as Secretary, I want to convey on his  
21 behalf that we're greatly appreciative of the incredible  
22 work that this Board does. What you see and what the  
23 time that you spend against this agenda is a very  
24 critical and important step in the process of supporting  
25 a vibrant economy in Louisiana.



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1 I want you to know that we do more than  
2 this at LED. We've been very active with our small  
3 businesses across the State. We're launching  
4 roundtables in eight regions right now. I hope you join  
5 me on Saturday the 25th in celebrating small business  
6 day and actually doing some of your Christmas shopping  
7 with local vendors. We're very pleased to make  
8 significant progress against our information technology  
9 initiative and welcomed DHC in New Orleans on the 13th  
10 of November.

11 We're active with all of the military  
12 installations around the state right now and will be  
13 bringing back an economic impact report soon, but I can  
14 tell you, it's quite significant the importance of  
15 Barksdale, the importance of Fort Polk, Belle Chasse,  
16 the Coast Guard. We have a great amount of federal  
17 dollars that flow to our state that support thousands of  
18 jobs that are represented through the Department of  
19 Defense, so critical, and we got that on our dashboard  
20 as well.

21 In closing, we didn't speak a lot today  
22 about WestRock, but thank you for passing their  
23 Industrial Tax Exemption that was supported by all of  
24 their local endorsement resolutions that were required.  
25 This was a very significant outcome for Jackson Parish,



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1 and actually the five parishes surrounding in North  
2 Central Louisiana. While there was not a job creation  
3 number that was associated with that investment, I can  
4 assure you that there are hundreds of jobs associated  
5 with harvesting timber, hauling it to the mill and all  
6 of those things that are mill related that keep that  
7 vibrant mill rolling up there. And it competes across  
8 the US and across the globe. There are closed  
9 facilities, and you can easily find them. Fortunately,  
10 this one will remain vibrant for a number of years.

11 And to Senator Adley's well-stated  
12 point, we actually have a contract where we will monitor  
13 the number of jobs and the amount of payroll that they  
14 continue to produce there going forward to safeguard the  
15 public's investment.

16 But with that, I'll close, and thank you  
17 again for your participation in this important process.

18 MR. WINDHAM:

19 Thank you Secretary Pierson.

20 I have a couple of, I guess, closing  
21 items on here.

22 All of the Board members have in front  
23 of them a schedule for next year's Board meetings. I  
24 know this was made available to the public. So mark  
25 your calendars and come join us again. Please note the



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1 first two meetings will be in the Lasalle Building for  
2 February and April. Following that, they will be back  
3 in this room.

4 And with that, I will tell everyone  
5 Merry Christmas, Happy New Year's, thank you for coming,  
6 and I hope everyone has a prosperous New Year.

7 And the motion has been made by  
8 Mr. Barham to close the meeting; seconded by Mr. Moller.

9 Are there any objections?

10 (No response.)

11 MR. WINDHAM:

12 Motion carries.

13 (Meeting concludes at 11:23 a.m.)

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1 **REPORTER'S CERTIFICATE:**

2 I, ELICIA H. WOODWORTH, Certified Court  
3 Reporter in and for the State of Louisiana, as the  
4 officer before whom this meeting for the Board of  
5 Commerce and Industry of the Louisiana Economic  
6 Development Corporation, do hereby certify that this  
7 meeting was reported by me in the stenotype reporting  
8 method, was prepared and transcribed by me or under my  
9 personal direction and supervision, and is a true and  
10 correct transcript to the best of my ability and  
11 understanding;

12 That the transcript has been prepared in  
13 compliance with transcript format required by statute or  
14 by rules of the board, that I have acted in compliance  
15 with the prohibition on contractual relationships, as  
16 defined by Louisiana Code of Civil Procedure Article  
17 1434 and in rules and advisory opinions of the board;

18 That I am not related to counsel or to the  
19 parties herein, nor am I otherwise interested in the  
20 outcome of this matter.

21 Dated this 3rd day of January, 2018.

22  
23 \_\_\_\_\_  
24 ELICIA H. WOODWORTH, CCR  
25 CERTIFIED COURT REPORTER



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